



## • JUNE IN BRIEF:

- The European funds industry enjoyed net inflows to long-term mutual funds of €38.1bn for June 2014.
- **Single fund market flows for long-term funds showed a mixed picture for June, with Italy (+€4.3bn), the United Kingdom (+€3bn), and Spain (+€3bn) leading the table. Meanwhile, Norway (-€1.2bn), Belgium (-€0.7bn), and The Netherlands (-€0.6bn) stood on the other side.**
- Bond funds—with estimated net inflows of €19.2bn—were the best selling asset class overall for June 2014.
- **BlackRock, with net sales of €2.7bn, was the best selling group of long-term funds for June, ahead of UBS (+€2.1bn) and Woodford Investment (+€2.1bn).**
- Provisional figures for Luxembourg- and Ireland-domiciled funds suggest that mixed-asset funds, with estimated net inflows of around €9.3bn, will be the best selling products for July 2014.
- Read commentary from Lipper's Research team globally at:  
[lipperinsight.thomsonreuters.com](http://lipperinsight.thomsonreuters.com)
- To read our **European Fund Market Review 2014** - Click [here](#)

## Once again, European investors favour bond funds

The European mutual funds industry enjoyed overall net inflows of €38.1bn into long-term mutual funds for June 2014, which drove up the net inflows for the first half of 2014 to €244.1bn. The net inflows for June were driven mainly by flows into bond funds (+€19.2bn), followed by mixed-asset funds (+€12.1bn) and equity products (+€6.0bn). Also, property products (+€0.8bn) as well as alternative/hedge funds (+€0.5bn) saw net inflows, while commodity funds (-€0.001bn) and funds from the "other" peer group (-€0.5bn) faced outflows.

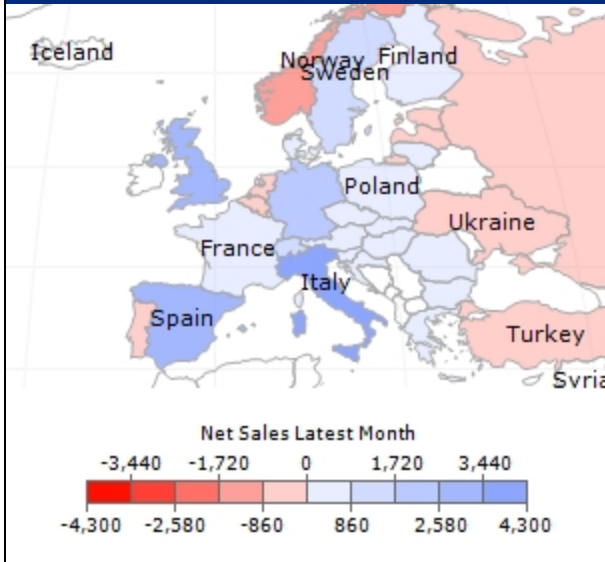
In addition to the long-term mutual funds, enhanced money market products enjoyed net inflows of €0.3bn, while money market funds themselves faced net outflows of €10.9bn for June. Despite these outflows, money market funds still posted net inflows of €6.0bn for the first half of 2014.

With regard to long-term funds, asset allocation products (+€6.6bn) were the best selling asset class, followed by bonds flexible (+€3.1bn) and bonds global currencies (+€2.9bn) as well as equities Europe (+€2.9bn) and mixed-asset balanced (+€2.7bn). At the other end of the spectrum equities global (-€3.4bn) suffered net outflows, bettered by bonds GBP corporate investment-grade (-€2.6bn) as well as bonds USD corporate high yield (-€1.8bn), guaranteed funds (-€1bn), and equities Germany (-€0.8bn).

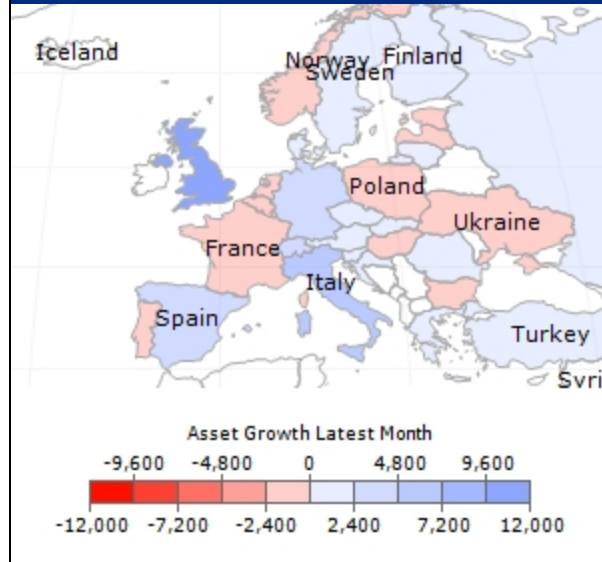
## Early indicators for July activity

While the focus of this report is to summarise comprehensive data on mutual fund flows across Europe for June (see above and over), there is also an opportunity to provide some early indicators of provisional flows data for July. Looking at Luxembourg- and Ireland-domiciled funds, mixed-asset funds—with projected net inflows of around €9.3 bn—should be the best selling asset class for July, followed by equity funds (+€7.2 bn). Even though these numbers are estimates, it seems that mixed-asset products are becoming European investors' favorite for 2014.

### Map of Estimated Net Sales in Jun 14 (€m)



### Map of Asset Growth in Jun 14 (€m)



Note: European Data Map excludes international activity

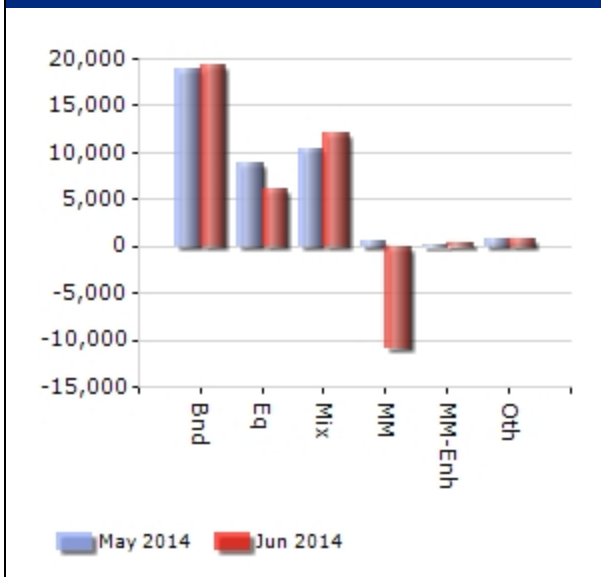
### Top 5 Markets by Asset Jun 14 (€bn)

Fund Market	Assets	Mth Grwth
International	2,691.3	46.9
United Kingdom	908.1	11.8
Germany	508.8	3.2
Italy	345.1	5.9
France	330.7	-1.4
Rest	1,167.4	8.1
<b>Total</b>	<b>5,951.4</b>	<b>74.5</b>

### Top 5 Markets by ENS in Jun 14 (€m)

Fund Market	Est Net Sales
International	24,728.6
Italy	4,292.9
United Kingdom	3,022.6
Spain	3,003.4
Germany	2,394.4
Rest	964.4
<b>Total</b>	<b>38,406.3</b>

### Month-on-month Comparison ENS (€m)



### Top Sectors in Jun 14 (€m)

Asset Alloc	6,581.7
Bnd Flex	3,071.7
Bnd Gl Curr	2,909.1
Eq Europe	2,868.8
Mix Bal	2,706.3

### Bottom Sectors in Jun 14 (€m)

Eq Global	-3,423.6
Bnd GBP CIG	-2,563.4
Bnd USD Corp HY	-1,750.8
Guarant'd	-1,027.3
Eq DE	-790.9

Note: charts and rankings on this page exclude funds of funds and money market funds. ENS=Estimated net sales. TNA=Total net assets.

### Top Master Groups by Sales in Jun 14 (€m)

Groups	Assets	Net Sales
BlackRock	358,960.1	2,746.9
UBS	162,528.7	2,112.7
Woodford Investment	2,109.3	2,109.3
Intesa SP	111,825.4	2,051.2
Prudential/M&G	115,834.4	1,741.0

### Top Master Groups by Assets Growth (€m)

Groups	Assets	Assets Growth LY
BlackRock	358,960.1	80,669.9
JP Morgan	110,899.0	26,005.5
DeAWM	186,904.8	24,253.9
Schroders	117,957.0	22,056.2
UBS	162,528.7	21,246.0

### Launches: Top Sectors by Assets in Jun 14



### Launches: Assets by domicile in Jun 14



### Top 5 Funds by Sales in Jun 14 (€m)

Master Groups	Fund Name	Fund Domicile	ENS
Woodford Investment	CF Woodford Equity Income	United Kingdom	2,109.3
Prudential/M&G	Eastspring Investments Developed Asia Equity	Luxembourg	1,104.7
BlackRock	BlackRock Collective Investment Funds - UK Gilts All Stocks Tracker	United Kingdom	1,000.1
UBS	UBS (CH) Institutional Fund - Global Aggregate Bonds Passive	Switzerland	819.9
PIMCO	PIMCO GIS Capital Securities Fund	Ireland	677.6

### Top 5 Funds by Sales YTD (€m)

Fund Name	Fund Investment Type	ENS
Scottish Widows Gilt	Bond	5,462.5
M&G Optimal Income Fund	Bond	4,560.4
Allianz Global Investors Fund - Allianz Income and Growth	Mixed Assets	3,565.0
Morgan Stanley-Diversified Alpha Plus Fund	Mixed Assets	3,193.5
DNB AM Kort Obligasjon 2	Bond	3,009.4