

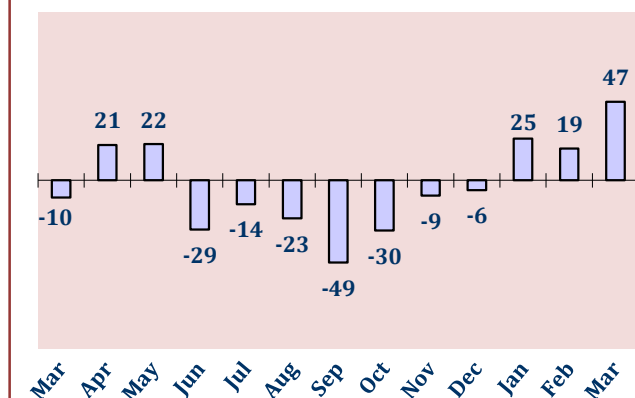
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

MARCH 2012 DATA

Net Sales (EUR bn) ⁽²⁾

UCITS	March	February	2012
Equity	1.5	4.5	9.9
Bond	26.4	8.9	48.7
Balanced	3.8	1.1	7.1
Other UCITS	0.3	3.4	2.8
Sub Total Long Term	31.9	17.9	68.5
Money Market	14.8	1.0	21.7
Total UCITS	46.7	18.8	90.2
Non-UCITS	March	February	2012
Special	9.8	16.2	32.4
Real Estate	0.5	0.5	1.6
Other Non-UCITS	2.1	-0.6	1.2
Total Non-UCITS	12.3	16.1	35.1
Grand TOTAL	59.0	34.9	125.3

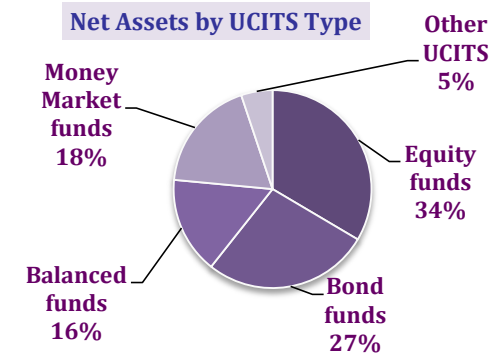
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) ⁽³⁾

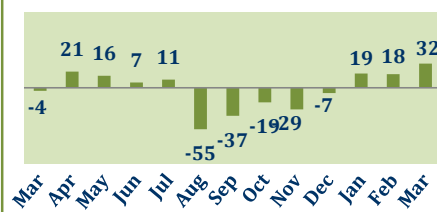
Category	March	% change ⁽⁴⁾	end 2011
UCITS	5,868	0.8%	5,542
Non-UCITS	2,289	0.9%	2,201
Total	8,157	0.8%	7,743

Net Assets by UCITS Type

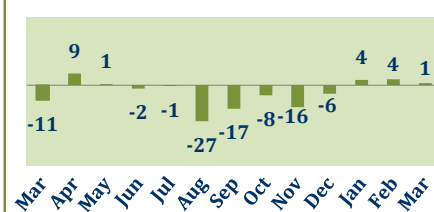


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

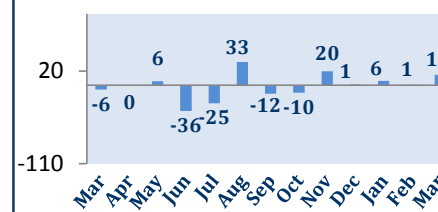
Long-term Fund Net Sales (EUR bn)



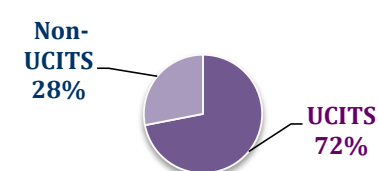
Equity Fund Net Sales (EUR bn)



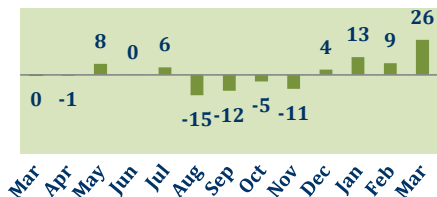
MM Fund Net Sales (EUR bn)



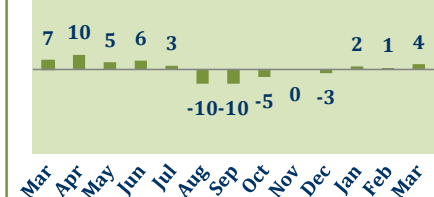
UCITS/Non-UCITS Net Assets



Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 11
USA ⁽⁵⁾	9,792
Europe ⁽⁶⁾	7,920
Asia and Pacific	2,466
America excl. USA	1,964
World	22,254

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.