

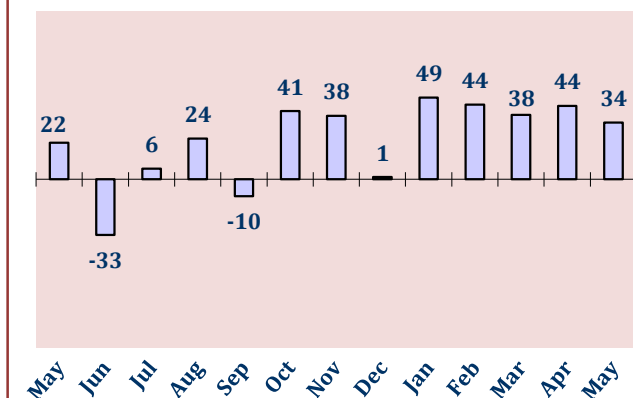
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

MAY 2013 DATA

Net Sales (EUR bn) <sup>(2)</sup>

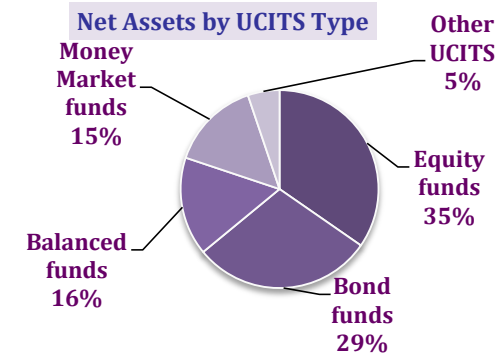
UCITS	May	April	2013
Equity	-1.4	0.7	42.9
Bond	21.3	30.4	99.3
Balanced	12.8	12.9	60.7
Other UCITS	6.3	5.4	20.2
<b>Sub Total Long Term</b>	<b>39.1</b>	<b>49.4</b>	<b>223.0</b>
Money Market	-5.4	-6.5	-15.3
<b>Total UCITS</b>	<b>33.6</b>	<b>42.9</b>	<b>207.7</b>
Non-UCITS	May	April	2013
Special	2.3	17.5	59.6
Real Estate	0.6	0.2	3.2
Other Non-UCITS	2.4	1.7	8.4
<b>Total Non-UCITS</b>	<b>5.3</b>	<b>19.5</b>	<b>71.2</b>
<b>Grand TOTAL</b>	<b>38.9</b>	<b>62.4</b>	<b>278.9</b>

UCITS Net Sales (EUR bn)



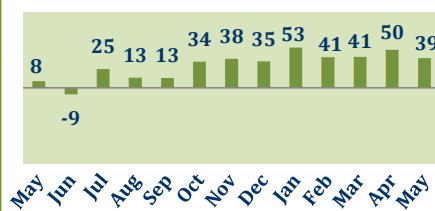
Net Assets (EUR bn) <sup>(3)</sup>

Category	May	% change <sup>(4)</sup>	end 2012
UCITS	6,813	0.5%	6,271
Non-UCITS	2,686	0.1%	2,645
<b>Total</b>	<b>9,500</b>	<b>0.4%</b>	<b>8,916</b>

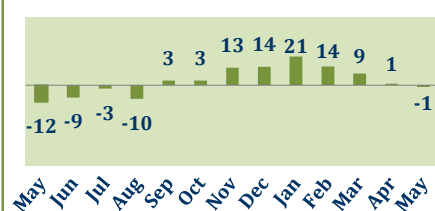


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

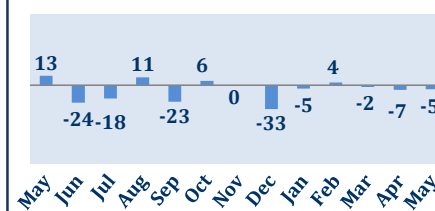
Long-term Fund Net Sales (EUR bn)



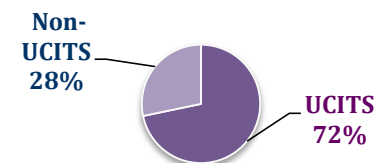
Equity Fund Net Sales (EUR bn)



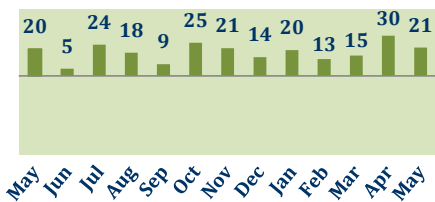
MM Fund Net Sales (EUR bn)



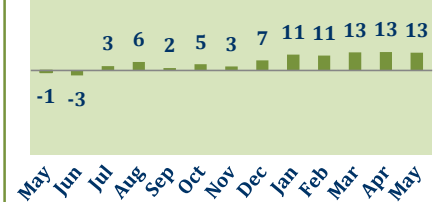
UCITS/Non-UCITS Net Assets



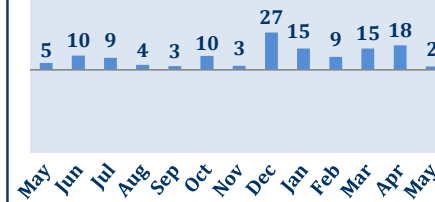
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Mar 13
USA <sup>(5)</sup>	11,765
Europe <sup>(6)</sup>	9,393
Asia and Pacific	2,906
America excl. USA	2,343
<b>World</b>	<b>26,534</b>

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.