

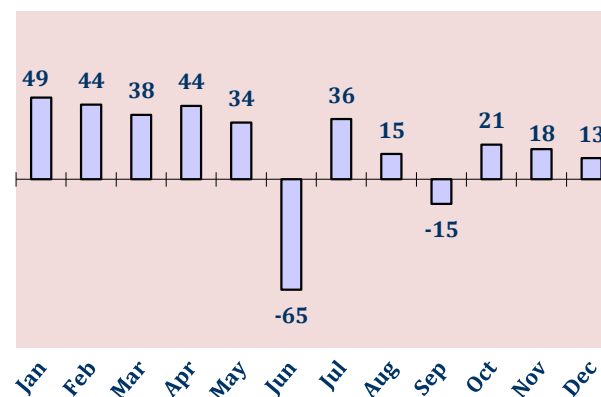
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## DECEMBER 2013 DATA

Net Sales (EUR bn) <sup>(2)</sup>

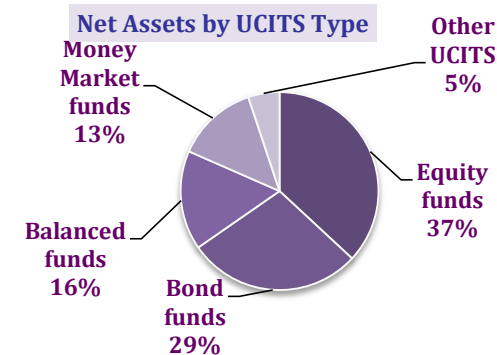
UCITS	December	November	2013
Equity	19.6	9.7	109.1
Bond	-5.6	6.3	71.9
Balanced	13.1	8.5	107.2
Other UCITS	3.9	-3.9	31.7
<b>Sub Total Long Term</b>	<b>31.1</b>	<b>20.6</b>	<b>319.9</b>
Money Market	-18.5	-2.8	-90.7
<b>Total UCITS</b>	<b>12.6</b>	<b>17.8</b>	<b>229.2</b>
Non-UCITS	December	November	2013
Special	15.6	7.7	141.4
Real Estate	0.8	1.2	8.5
Other Non-UCITS	1.7	3.3	22.1
<b>Total Non-UCITS</b>	<b>17.8</b>	<b>12.2</b>	<b>171.9</b>
<b>Grand TOTAL</b>	<b>30.4</b>	<b>30.0</b>	<b>401.1</b>

UCITS Net Sales (EUR bn)



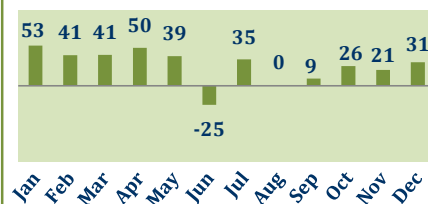
Net Assets (EUR bn) <sup>(3)</sup>

Category	December	% change <sup>(4)</sup>	end 2012
UCITS	6,929	0.1%	6,271
Non-UCITS	2,799	0.3%	2,645
<b>Total</b>	<b>9,727</b>	<b>0.2%</b>	<b>8,916</b>

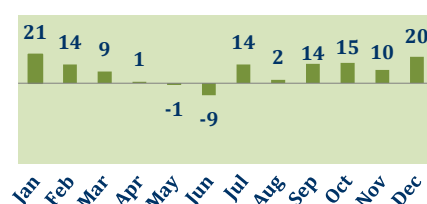


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

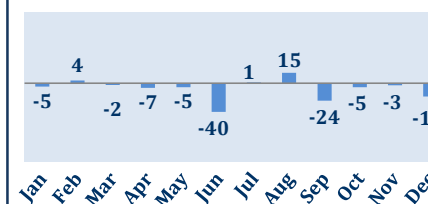
Long-term Fund Net Sales (EUR bn)



Equity Fund Net Sales (EUR bn)



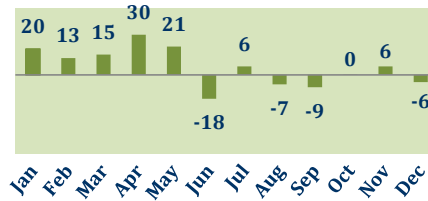
MM Fund Net Sales (EUR bn)



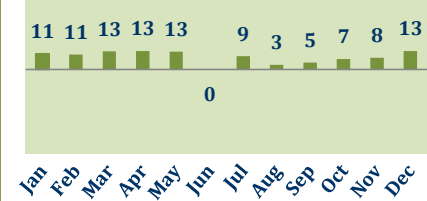
UCITS/Non-UCITS Net Assets



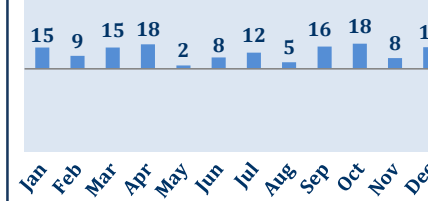
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Sept 2013
USA <sup>(5)</sup>	11,699
Europe <sup>(6)</sup>	9,531
Asia and Pacific	2,680
America excl. USA	2,178
<b>World</b>	<b>26,209</b>

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.