

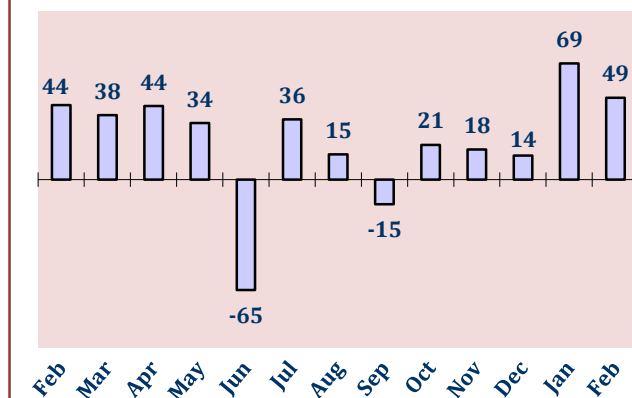
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

FEBRUARY 2014 DATA

Net Sales (EUR bn) ⁽²⁾

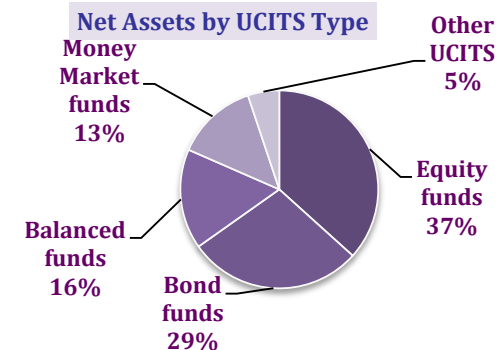
UCITS	February	January	2014
Equity	12.1	11.3	21.7
Bond	23.8	12.8	36.8
Balanced	12.4	15.6	27.5
Other UCITS	2.5	2.2	4.7
Sub Total Long Term	50.8	41.9	90.8
Money Market	-2.1	29.0	26.9
Total UCITS	48.7	70.9	117.7
Non-UCITS	February	January	2014
Special	9.2	8.6	17.8
Real Estate	0.5	1.0	1.4
Other Non-UCITS	1.7	3.7	5.3
Total Non-UCITS	11.4	13.2	24.6
Grand TOTAL	60.0	84.1	142.3

UCITS Net Sales (EUR bn)



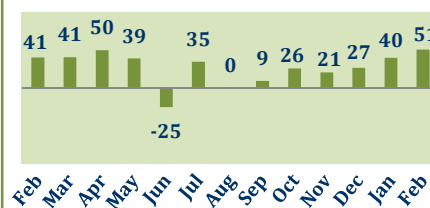
Net Assets (EUR bn) ⁽³⁾

Category	February	% change ⁽⁴⁾	end 2013
UCITS	7,140	2.4%	6,929
Non-UCITS	2,849	0.9%	2,808
Total	9,988	2.0%	9,737

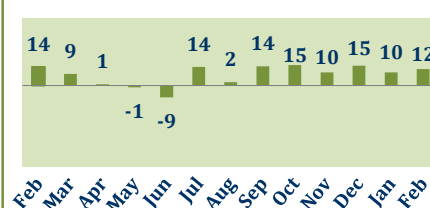


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

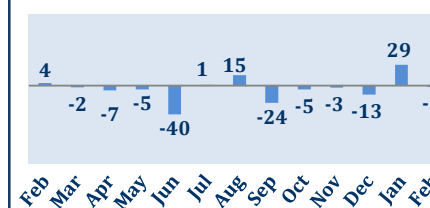
Long-term Fund Net Sales (EUR bn)



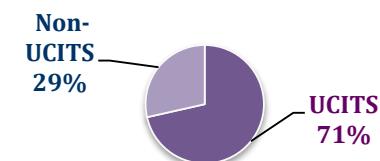
Equity Fund Net Sales (EUR bn)



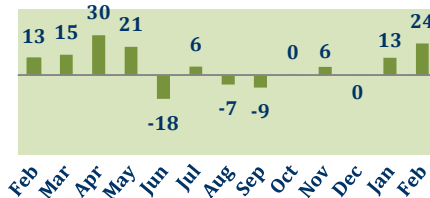
MM Fund Net Sales (EUR bn)



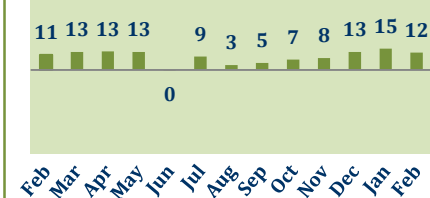
UCITS/Non-UCITS Net Assets



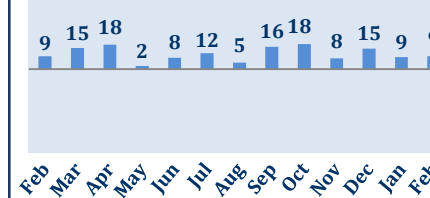
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 13
USA ⁽⁵⁾	12,045
Europe ⁽⁶⁾	9,788
Asia and Pacific	2,655
America excl. USA	2,104
World	26,712

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.

