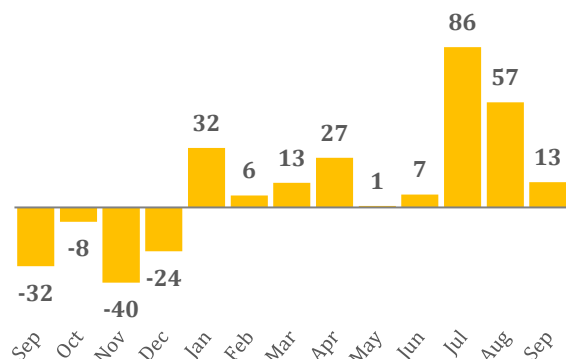
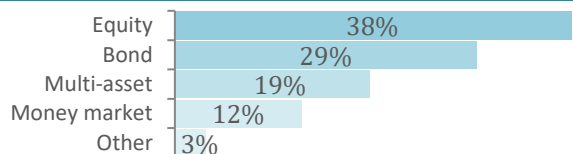


**UCITS Net Sales**



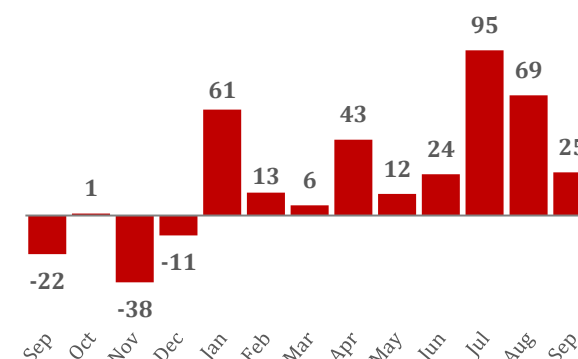
**Share of Net Assets by UCITS Type**



**Net Sales in 2019**

| UCITS               | September   | August      | YTD          |
|---------------------|-------------|-------------|--------------|
| Equity              | 4.0         | -17.7       | -76.7        |
| Bond                | 17.3        | 30.9        | 239.6        |
| Multi-asset         | 8.9         | 1.3         | 7.9          |
| Money Market        | -18.2       | 43.9        | 86.8         |
| Other               | 1.6         | -1.8        | -15.5        |
| <b>Total</b>        | <b>13.5</b> | <b>56.6</b> | <b>242.2</b> |
| AIFs <sup>(2)</sup> | September   | August      | YTD          |
| Equity              | -1.3        | 0.7         | -8.2         |
| Bond                | 0.7         | -1.4        | 1.4          |
| Multi-asset         | 5.3         | 5.7         | 29.9         |
| Money Market        | -0.5        | 0.2         | -19.3        |
| Real Estate         | 3.7         | 2.3         | 18.9         |
| Other               | 3.3         | 4.7         | 81.7         |
| <b>Total</b>        | <b>11.2</b> | <b>12.2</b> | <b>104.4</b> |
| <b>Grand Total</b>  | <b>24.6</b> | <b>68.7</b> | <b>346.6</b> |

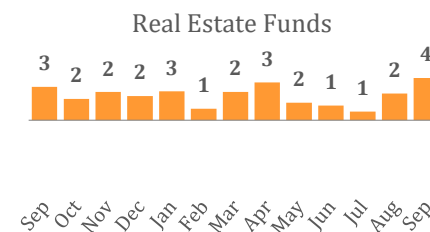
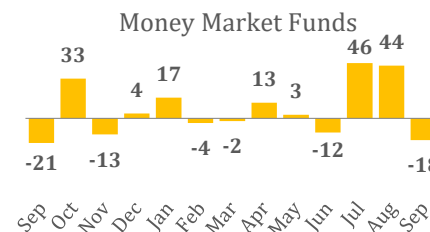
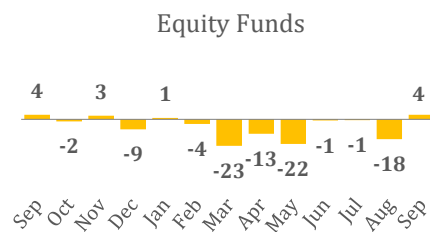
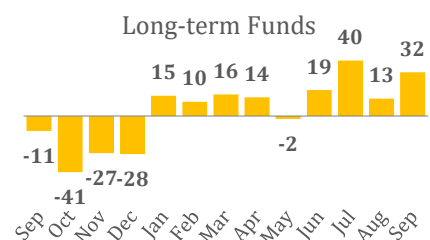
**Net Sales of UCITS & AIFs**



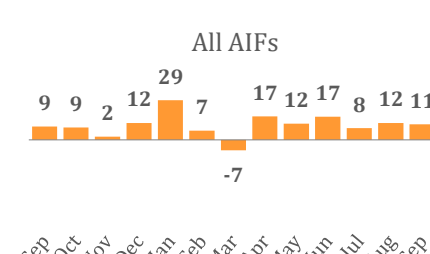
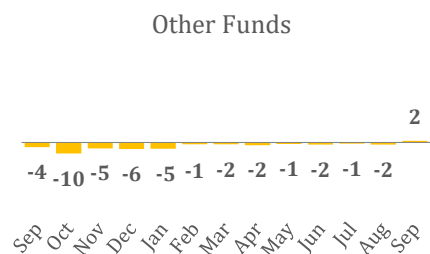
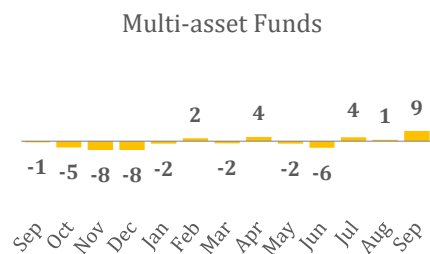
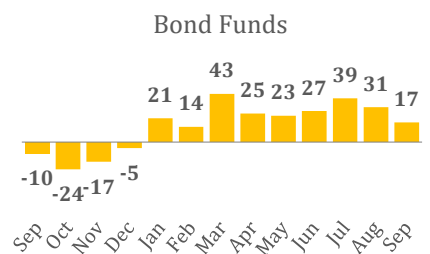
**Net Assets**

| Category     | September     | August        | %Δ <sup>(3)</sup> |
|--------------|---------------|---------------|-------------------|
| UCITS        | 10,592        | 10,414        | 1.7%              |
| AIFs         | 6,631         | 6,569         | 0.9%              |
| <b>Total</b> | <b>17,223</b> | <b>16,983</b> | <b>1.4%</b>       |

**Net Sales of UCITS**



**Net Sales of AIFs**



(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions. (2) Up until September 2019, data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIF" category due to unavailability of breakdown. (3) Percentage change compares net assets at end September 2019 and August 2019.