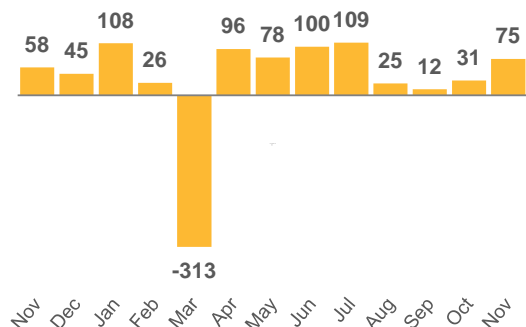
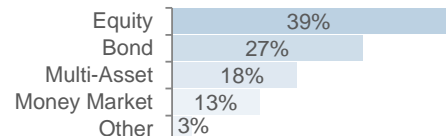


**UCITS Net Sales**



**Share of Net Assets by UCITS Type**



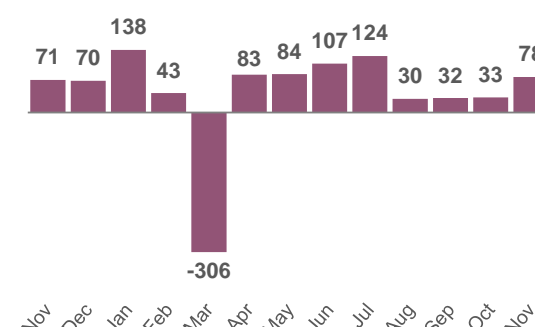
**Net Sales in 2020**

UCITS	November	October	YTD
Equity	59.4	3.9	98.5
Bond	8.0	15.8	55.7
Multi-Asset	3.5	1.8	4.8
Money Market	3.5	9.4	188.4
Other	1.0	0.1	-0.9
<b>Total</b>	<b>75.4</b>	<b>30.9</b>	<b>346.5</b>

AIFs	November	October	YTD
Equity	1.6	-0.6	-13.4
Bond	-7.1	-11.8	7.1
Multi-Asset	1.8	1.1	-6.2
Money Market	2.0	0.6	4.2
Real Estate	3.4	3.8	32.7
Other	1.0	9.1	74.6
<b>Total</b>	<b>2.8</b>	<b>2.2</b>	<b>99.0</b>
<b>Grand Total</b>	<b>78.2</b>	<b>33.1</b>	<b>445.4</b>

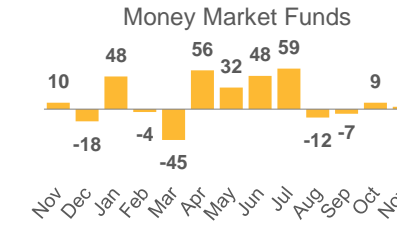
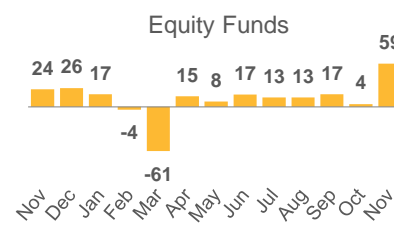
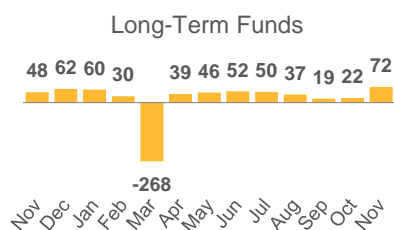
**Net Sales of UCITS & AIFs**



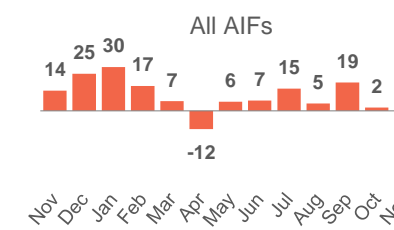
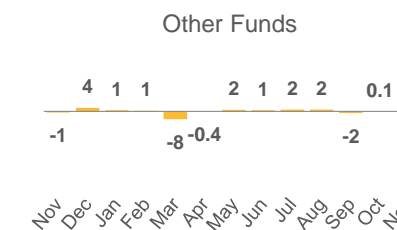
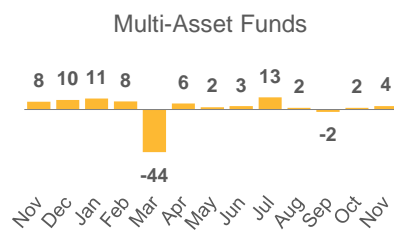
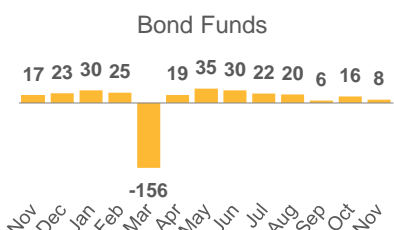
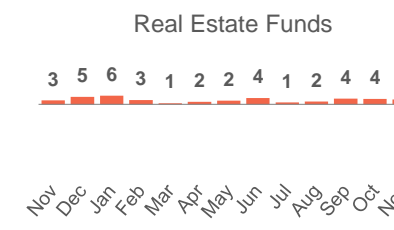
**Net Assets**

Category	November	October	%Δ <sup>(1)</sup>
UCITS	11,416	10,816	5.5%
AIFs	6,970	6,787	2.7%
<b>Total</b>	<b>18,385</b>	<b>17,602</b>	<b>4.4%</b>

**Net Sales of UCITS**



**Net Sales of AIFs**



All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions.  
 (1) Percentage change compares net assets at end November 2020 and October 2020.