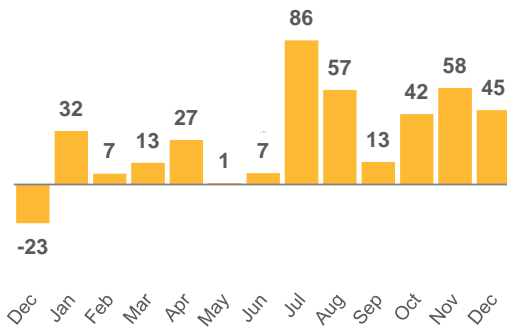
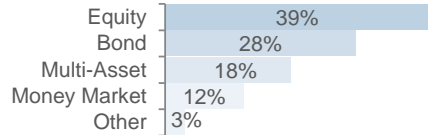


UCITS Net Sales



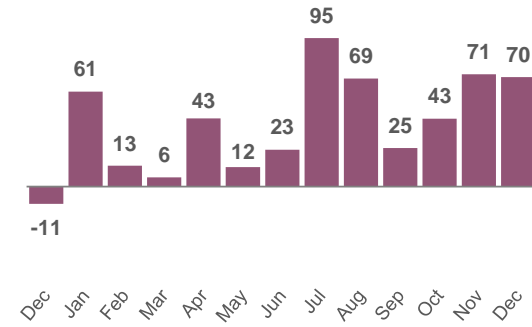
Share of Net Assets by UCITS Type



Net Sales in 2019

UCITS	December	November	YTD
Equity	25.6	24.3	-19.7
Bond	23.2	16.9	298.7
Multi-Asset	9.8	8.0	36.1
Money Market	-17.6	9.5	84.0
Other	3.6	-1.1	-13.0
Total	44.5	57.7	386.1
AIFs ⁽¹⁾	December	November	YTD
Equity	-4.0	-0.8	-17.3
Bond	-2.7	-1.7	-21.9
Multi-Asset	15.6	3.7	55.9
Money Market	-1.2	0.3	-21.6
Real Estate	5.1	2.7	28.6
Other	12.4	9.6	121.3
Total	25.2	13.8	145.0
Grand Total	69.7	71.5	531.2

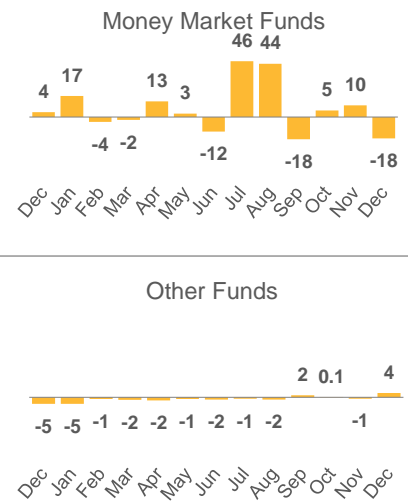
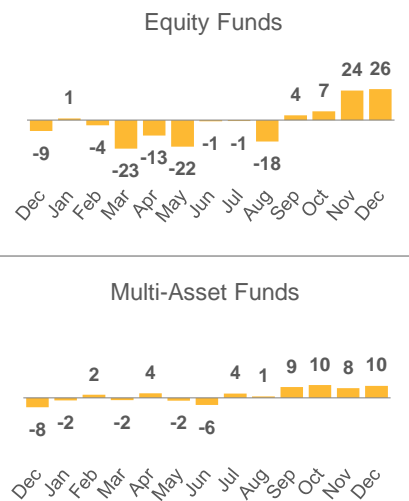
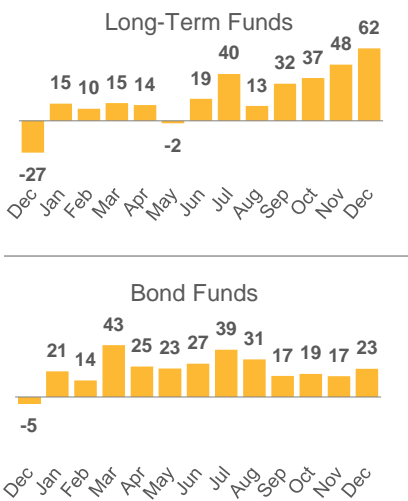
Net Sales of UCITS & AIFs



Net Assets

Category	December	November	%Δ ⁽²⁾
UCITS	11,047	10,918	1.2%
AIFs	6,750	6,694	0.8%
Total	17,796	17,612	1.0%

Net Sales of UCITS



Net Sales of AIFs



All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions.

(1) Up until September 2019, data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIF" category due to unavailability of breakdown.

(2) Percentage change compares net assets at end December 2019 and November 2019.