

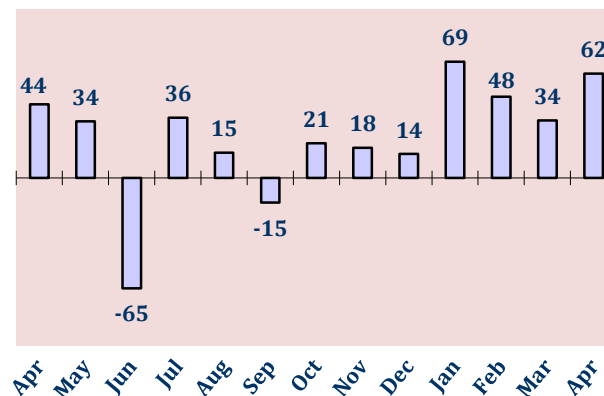
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## APRIL 2014 DATA

Net Sales (EUR bn) <sup>(2)</sup>

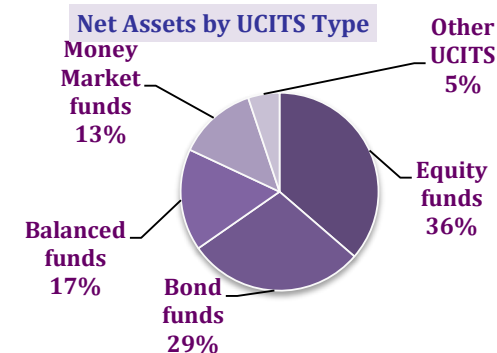
UCITS	April	March	2014
Equity	14.0	6.4	41.6
Bond	27.3	25.4	89.6
Balanced	19.8	16.2	63.6
Other UCITS	2.2	-1.3	5.6
<b>Sub Total Long Term</b>	<b>63.2</b>	<b>46.7</b>	<b>200.3</b>
Money Market	-1.3	-12.6	13.1
<b>Total UCITS</b>	<b>62.0</b>	<b>34.1</b>	<b>213.4</b>
Non-UCITS	April	March	2014
Special	7.0	11.7	36.6
Real Estate	0.7	0.3	2.5
Other Non-UCITS	6.8	5.5	17.6
<b>Total Non-UCITS</b>	<b>14.5</b>	<b>17.5</b>	<b>56.7</b>
<b>Grand TOTAL</b>	<b>76.5</b>	<b>51.6</b>	<b>270.1</b>

UCITS Net Sales (EUR bn)



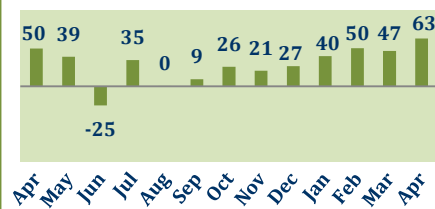
Net Assets (EUR bn) <sup>(3)</sup>

Category	April	% change <sup>(4)</sup>	end 2013
UCITS	7,261	1.1%	6,930
Non-UCITS	2,930	0.8%	2,835
<b>Total</b>	<b>10,191</b>	<b>1.0%</b>	<b>9,765</b>

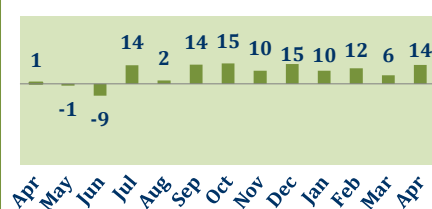


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

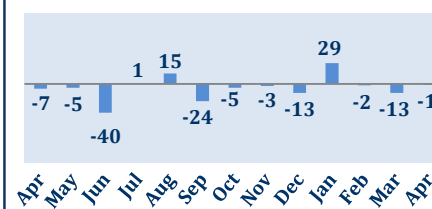
Long-term Fund Net Sales (EUR bn)



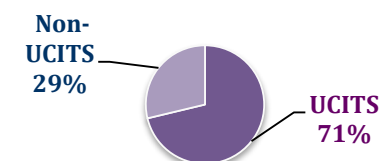
Equity Fund Net Sales (EUR bn)



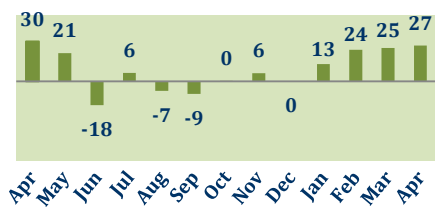
MM Fund Net Sales (EUR bn)



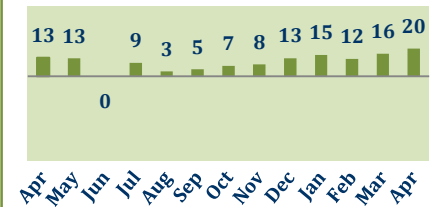
UCITS/Non-UCITS Net Assets



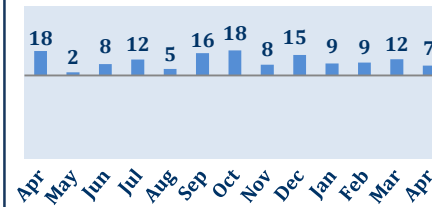
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 13
USA <sup>(5)</sup>	12,045
Europe <sup>(6)</sup>	9,816
Asia and Pacific	2,655
America excl. USA	2,104
<b>World</b>	<b>26,740</b>

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.