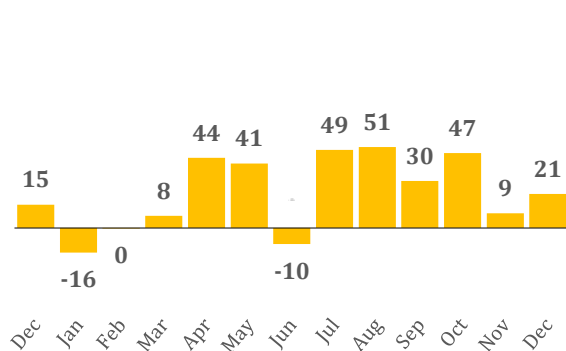
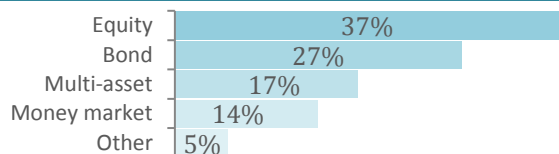


UCITS Net Sales



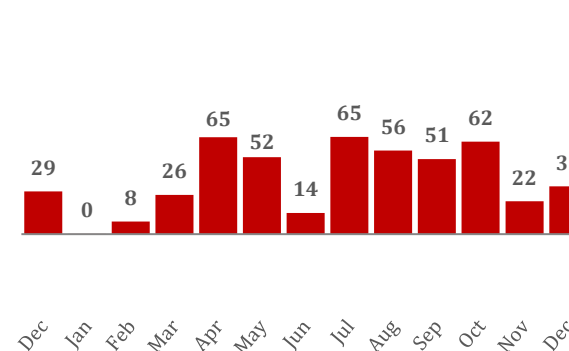
Share of Net Assets by UCITS Type



Net Sales in 2016

UCITS	December	November	YTD
Equity	8.7	5.6	-8.4
Bond	6.2	-7.9	115.6
Multi-asset	0.9	0.1	35.8
Money Market	3.2	8.7	106.3
Other	2.4	2.8	25.7
Total	21.5	9.3	275.0
AIF	December	November	YTD
Equity	-6.2	0.1	4.8
Bond	-1.8	-4.8	16.2
Multi-asset	5.3	3.9	62.4
Money Market	2.8	0.7	1.3
Real Estate	2.6	2.2	17.8
Other	7.9	10.7	77.2
Total	10.7	12.8	179.7
Grand Total	32.1	22.1	454.7

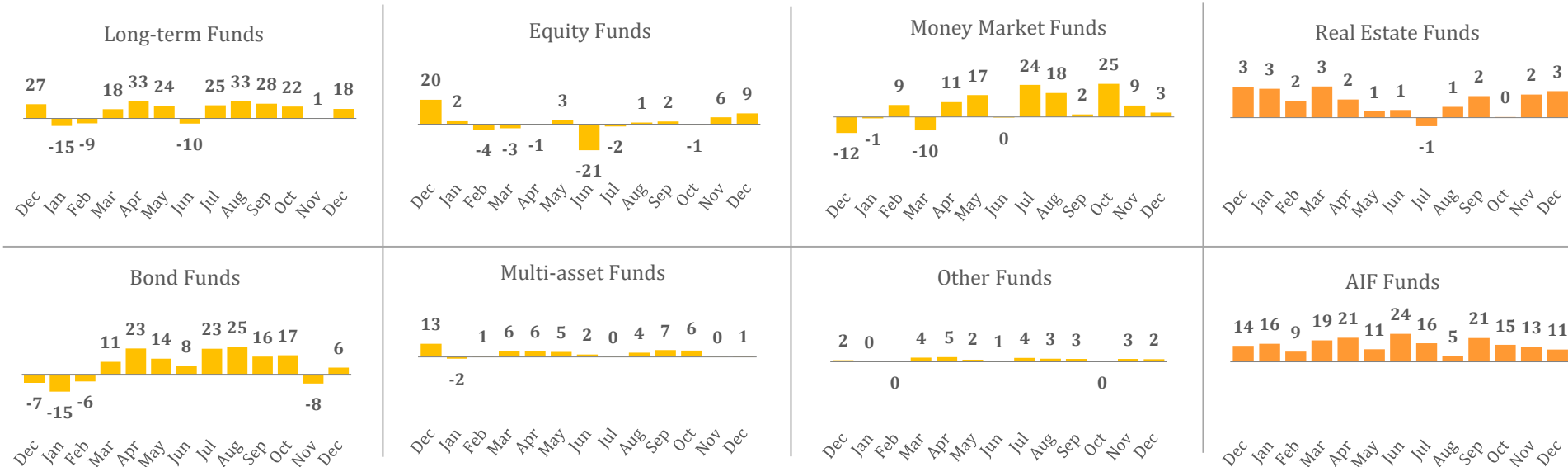
Net Sales of UCITS & AIF



Net Assets ⁽²⁾

Category	December	%Δ	End 2015
UCITS	8,725	6.3%	8,206
AIF	5,477	6.8%	5,127
Total	14,201	6.5%	13,332

Net Sales of UCITS



(1) All data is presented in euro billions and is collected from participating national associations representing more than 99% of European investment fund assets. All UCITS and AIF are classified according to regulatory definitions. (2) Percentage change compares net assets at end December 2016 and end December 2015.