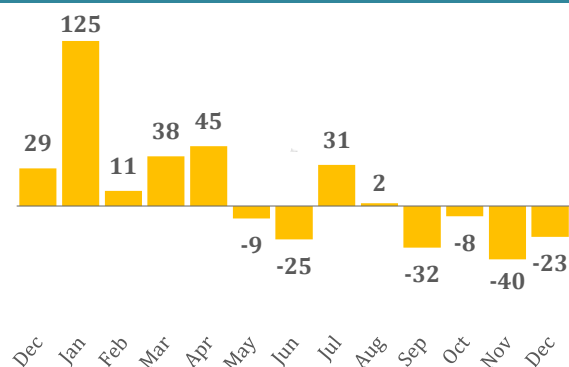
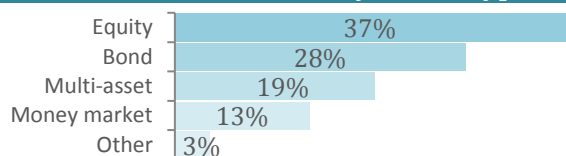


**UCITS Net Sales**



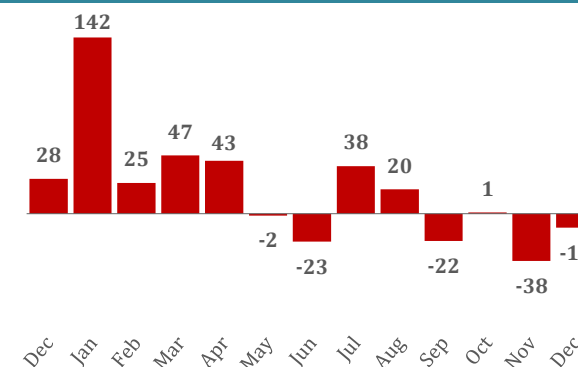
**Share of Net Assets by UCITS Type**



**Net Sales in 2018**

UCITS	December	November	YTD
Equity	-8.9	3.3	107.5
Bond	-5.3	-17.4	-32.0
Multi-asset	-7.6	-7.7	70.9
Money Market	4.0	-13.5	-9.7
Other	-5.7	-5.1	-21.6
<b>Total</b>	<b>-23.5</b>	<b>-40.4</b>	<b>115.1</b>
AIFs <sup>(2)</sup>	December	November	YTD
Equity	1.7	2.1	-15.0
Bond	3.0	-2.7	-16.5
Multi-asset	7.1	0.5	30.1
Money Market	-1.4	-6.5	-7.2
Real Estate	2.1	2.5	33.2
Other	-0.3	6.4	81.0
<b>Total</b>	<b>12.1</b>	<b>2.2</b>	<b>105.5</b>
<b>Grand Total</b>	<b>-11.3</b>	<b>-38.2</b>	<b>220.6</b>

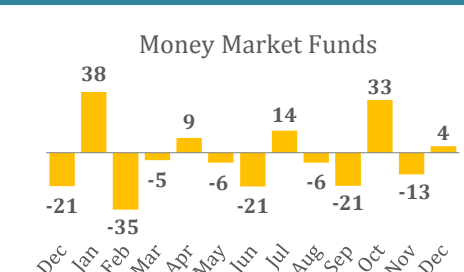
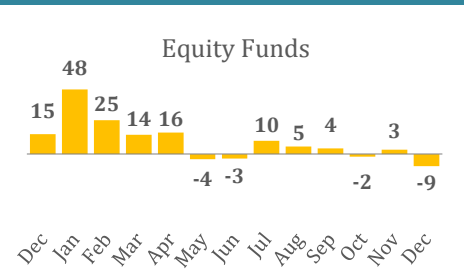
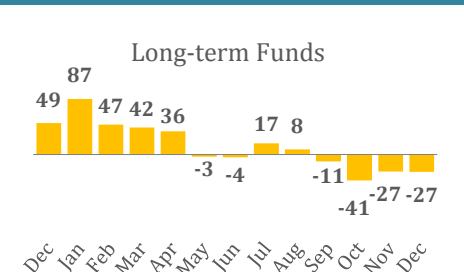
**Net Sales of UCITS & AIFs**



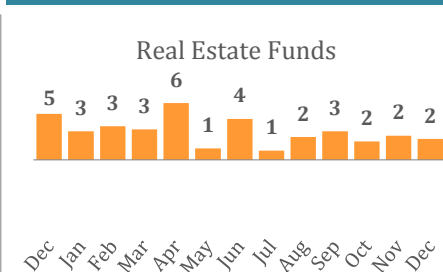
**Net Assets**

Category	December	%Δ <sup>(3)</sup>	End 2017
UCITS	9,334	-3.6%	9,731
AIFs	5,870	-1.7%	5,894
<b>Total</b>	<b>15,204</b>	<b>-2.9%</b>	<b>15,625</b>

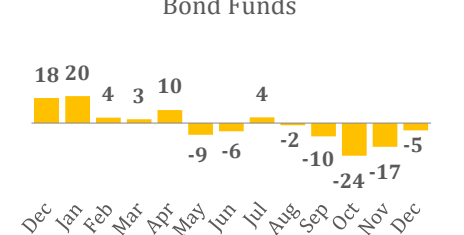
**Net Sales of UCITS**



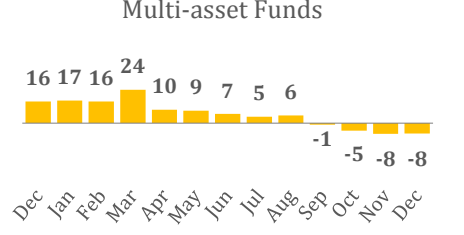
**Net Sales of AIFs**



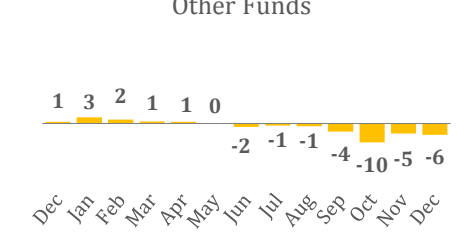
**Bond Funds**



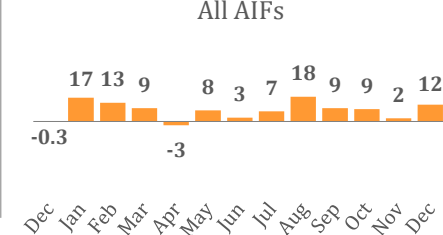
**Multi-asset Funds**



**Other Funds**



**All AIFs**



(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions. (2) Data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIFs" category due to unavailability of breakdown. (3) Percentage change compares net assets at end December 2018 and end November 2018.