

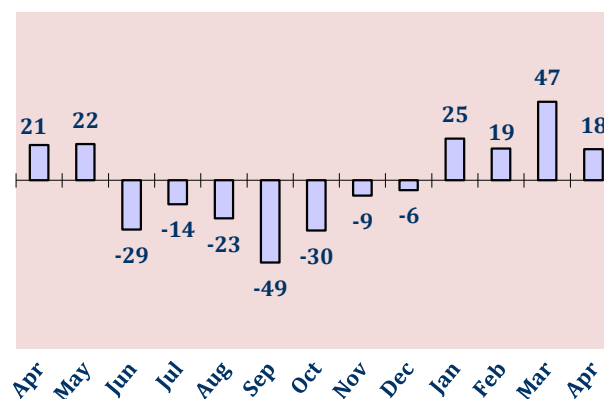
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

APRIL 2012 DATA

Net Sales (EUR bn) ⁽²⁾

UCITS	April	March	2012
Equity	-7.1	1.5	2.8
Bond	16.2	26.4	65.0
Balanced	-2.7	3.8	4.4
Other UCITS	1.9	0.3	4.7
Sub Total Long Term	8.3	31.9	76.9
Money Market	10.1	14.8	31.8
Total UCITS	18.5	46.7	108.7
Non-UCITS	April	March	2012
Special	4.6	9.8	37.0
Real Estate	0.2	0.5	1.8
Other Non-UCITS	4.5	2.1	5.7
Total Non-UCITS	9.3	12.3	44.4
Grand TOTAL	27.7	59.0	153.1

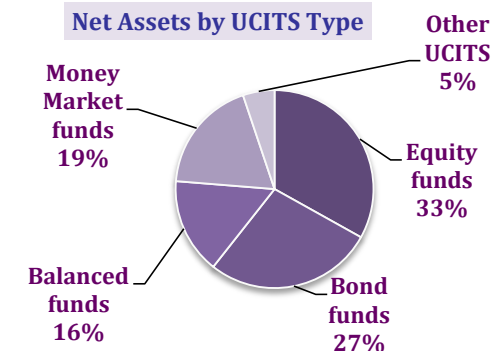
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) ⁽³⁾

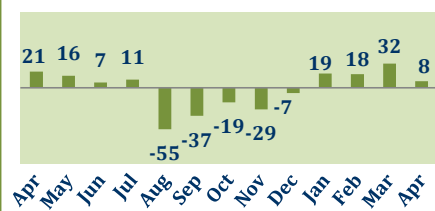
Category	April	% change ⁽⁴⁾	end 2011
UCITS	5,895	0.5%	5,542
Non-UCITS	2,306	0.8%	2,201
Total	8,201	0.5%	7,743

Net Assets by UCITS Type

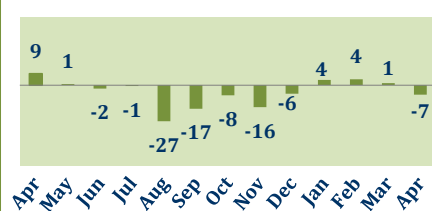


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

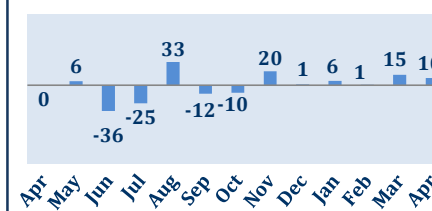
Long-term Fund Net Sales (EUR bn)



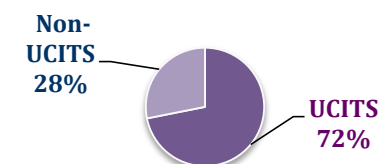
Equity Fund Net Sales (EUR bn)



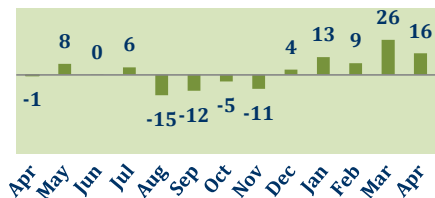
MM Fund Net Sales (EUR bn)



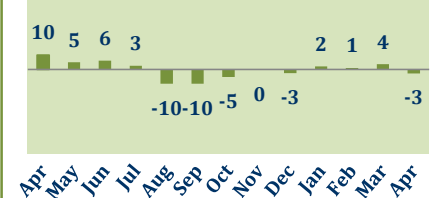
UCITS/Non-UCITS Net Assets



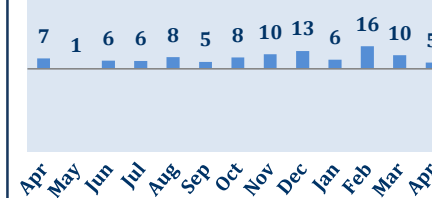
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 11
USA ⁽⁵⁾	9,792
Europe ⁽⁶⁾	7,920
Asia and Pacific	2,466
America excl. USA	1,964
World	22,254

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.