

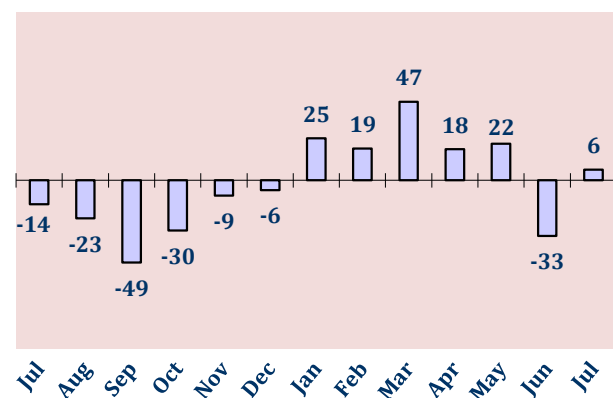
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

JULY 2012 DATA

Net Sales (EUR bn) ⁽²⁾

UCITS	July	June	2012
Equity	-2.6	-9.2	-21.4
Bond	23.6	5.4	114.6
Balanced	3.2	-3.5	2.9
Other UCITS	0.5	-1.7	5.2
Sub Total Long Term	24.8	-9.0	101.3
Money Market	-18.4	-24.1	2.5
Total UCITS	6.3	-33.1	103.8
Non-UCITS	July	June	2012
Special	39.3	10.3	91.4
Real Estate	0.6	0.0	2.3
Other Non-UCITS	2.0	1.1	11.9
Total Non-UCITS	42.0	11.4	105.7
Grand TOTAL	48.3	-21.7	209.5

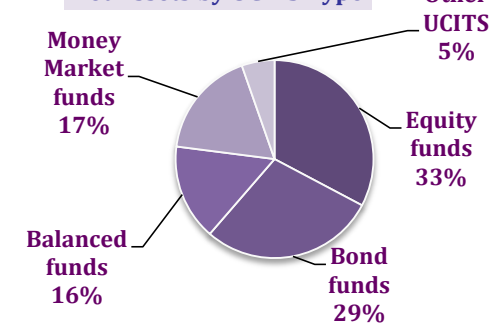
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) ⁽³⁾

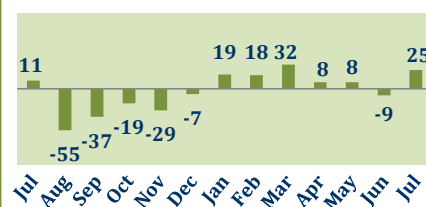
Category	July	% change ⁽⁴⁾	end 2011
UCITS	6,183	3.1%	5,613
Non-UCITS	2,447	2.4%	2,317
Total	8,630	2.9%	7,930

Net Assets by UCITS Type

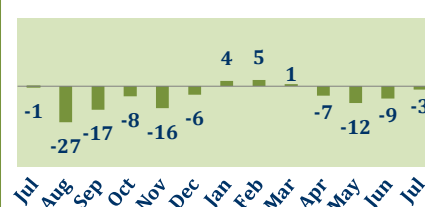


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

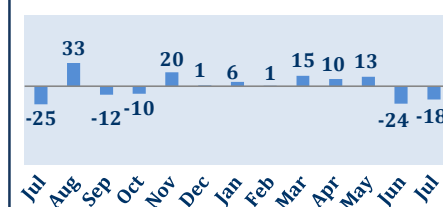
Long-term Fund Net Sales (EUR bn)



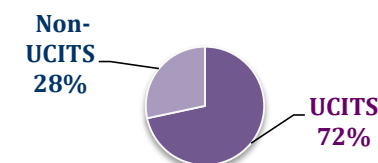
Equity Fund Net Sales (EUR bn)



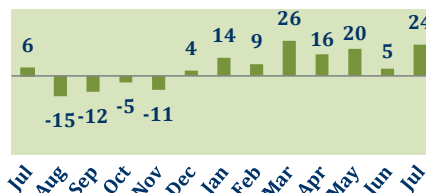
MM Fund Net Sales (EUR bn)



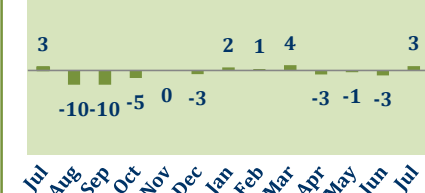
UCITS/Non-UCITS Net Assets



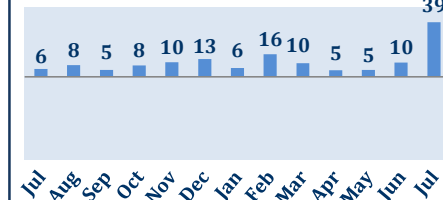
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Mar 12
USA ⁽⁵⁾	10,206
Europe ⁽⁶⁾	8,362
Asia and Pacific	2,478
America excl. USA	2,089
World	23,253

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.