

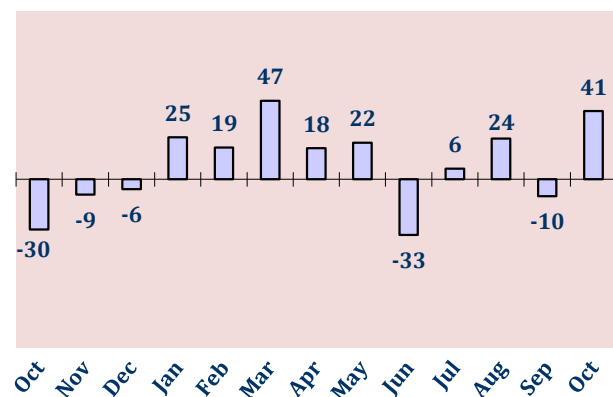
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## OCTOBER 2012 DATA

Net Sales (EUR bn) <sup>(2)</sup>

UCITS	October	September	2012
Equity	3.4	3.4	-24.7
Bond	25.1	8.8	166.1
Balanced	4.5	1.8	15.2
Other UCITS	1.2	-1.0	5.1
<b>Sub Total Long Term</b>	<b>34.2</b>	<b>13.0</b>	<b>161.7</b>
Money Market	6.3	-23.0	-3.1
<b>Total UCITS</b>	<b>40.5</b>	<b>-10.0</b>	<b>158.6</b>
Non-UCITS	October	September	2012
Special	10.1	2.6	76.8
Real Estate	0.5	0.5	3.8
Other Non-UCITS	2.0	0.5	15.1
<b>Total Non-UCITS</b>	<b>12.7</b>	<b>3.6</b>	<b>95.7</b>
<b>Grand TOTAL</b>	<b>53.2</b>	<b>-6.4</b>	<b>254.3</b>

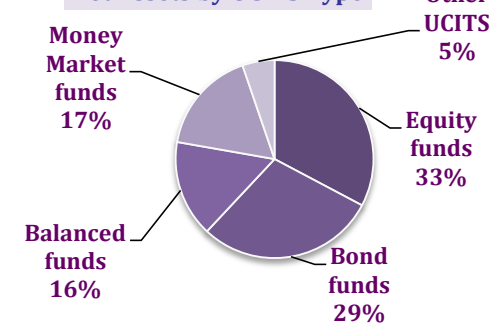
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) <sup>(3)</sup>

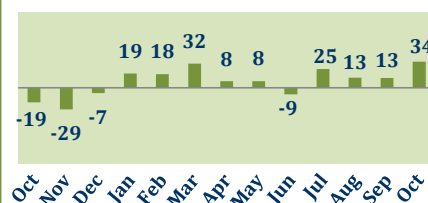
Category	October	% change <sup>(4)</sup>	end 2011
UCITS	6,249	0.4%	5,613
Non-UCITS	2,479	0.3%	2,317
<b>Total</b>	<b>8,728</b>	<b>0.4%</b>	<b>7,930</b>

Net Assets by UCITS Type

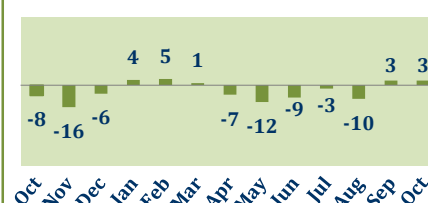


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

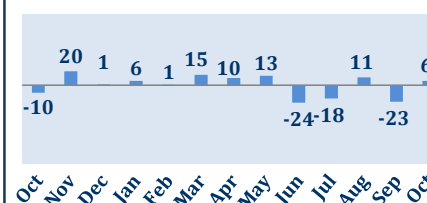
Long-term Fund Net Sales (EUR bn)



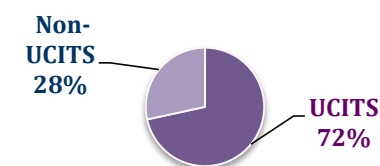
Equity Fund Net Sales (EUR bn)



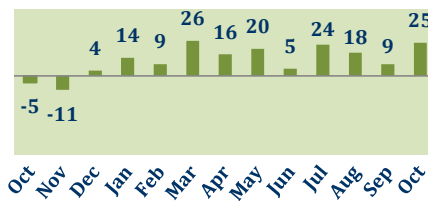
MM Fund Net Sales (EUR bn)



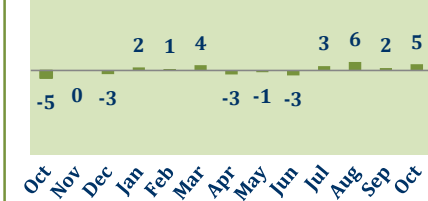
UCITS/Non-UCITS Net Assets



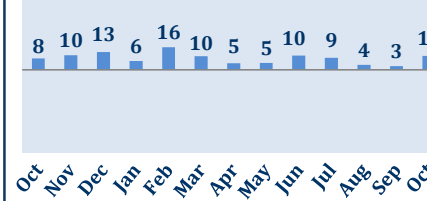
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	June 12
USA <sup>(5)</sup>	10,598
Europe <sup>(6)</sup>	8,437
Asia and Pacific	2,649
America excl. USA	2,097
<b>World</b>	<b>23,900</b>

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.