

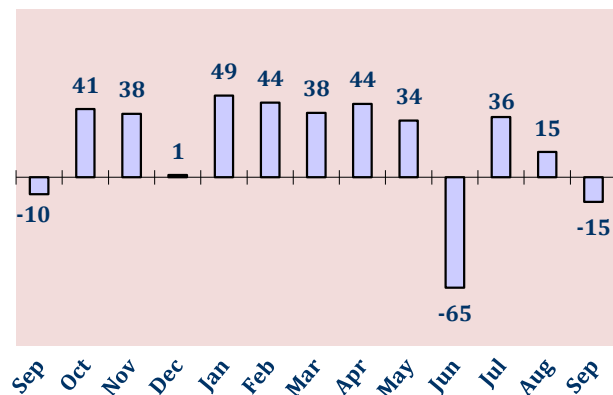
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

SEPTEMBER 2013 DATA

Net Sales (EUR bn) ⁽²⁾

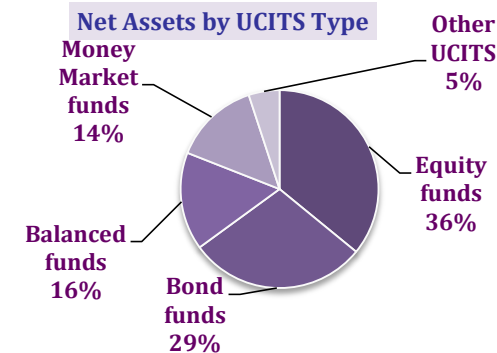
| UCITS | September | August | 2013 |
|----------------------------|--------------|-------------|--------------|
| Equity | 14.3 | 2.4 | 64.6 |
| Bond | -9.4 | -7.3 | 70.9 |
| Balanced | 5.0 | 3.4 | 78.2 |
| Other UCITS | -0.4 | 1.9 | 28.6 |
| Sub Total Long Term | 9.4 | 0.5 | 242.3 |
| Money Market | -24.1 | 14.5 | -64.0 |
| Total UCITS | -14.7 | 15.0 | 178.2 |
| Non-UCITS | September | August | 2013 |
| Special | 16.1 | 4.7 | 100.0 |
| Real Estate | 0.4 | 0.3 | 6.1 |
| Other Non-UCITS | 0.5 | 4.2 | 16.6 |
| Total Non-UCITS | 16.7 | 9.1 | 122.7 |
| Grand TOTAL | 2.1 | 24.1 | 300.9 |

UCITS Net Sales (EUR bn)



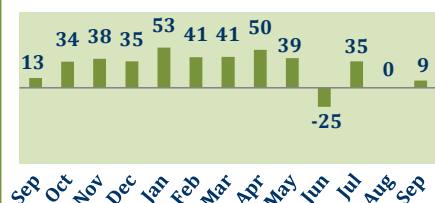
Net Assets (EUR bn) ⁽³⁾

| Category | September | % change ⁽⁴⁾ | end 2012 |
|--------------|--------------|-------------------------|--------------|
| UCITS | 6,753 | 1.6% | 6,271 |
| Non-UCITS | 2,718 | 1.5% | 2,645 |
| Total | 9,471 | 1.6% | 8,916 |

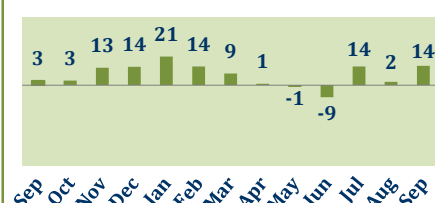


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

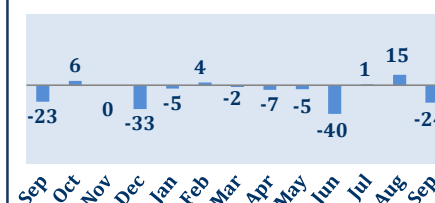
Long-term Fund Net Sales (EUR bn)



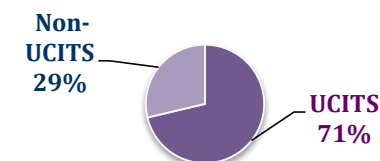
Equity Fund Net Sales (EUR bn)



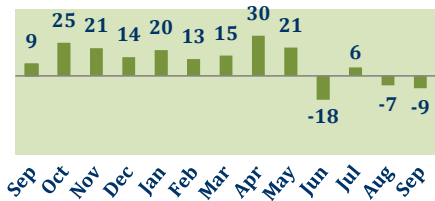
MM Fund Net Sales (EUR bn)



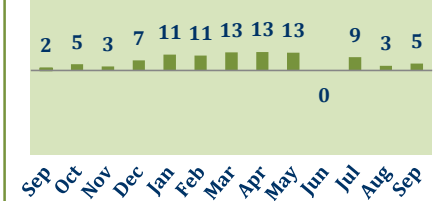
UCITS/Non-UCITS Net Assets



Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

| Regions | Jun 13 |
|-----------------------|---------------|
| USA ⁽⁵⁾ | 11,505 |
| Europe ⁽⁶⁾ | 9,232 |
| Asia and Pacific | 2,630 |
| America excl. USA | 2,193 |
| World | 25,682 |

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.