

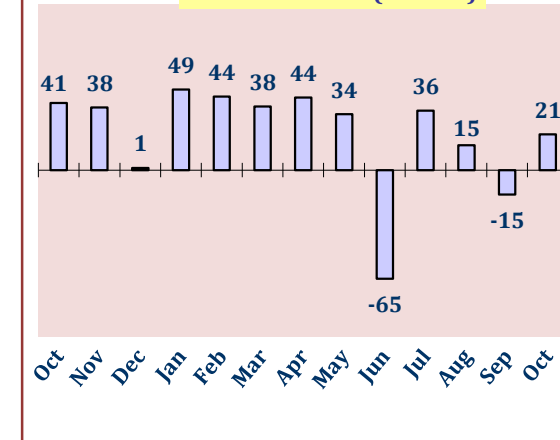
Net Sales and Net Assets (EUR mn)

Countries	Net Sales <sup>(2)</sup>		Net Assets	
	UCITS	Non-UCITS	UCITS	Non-UCITS
Austria	-412	401	79,570	71,998
Belgium	n.a.	n.a.	87,271	8,073
Bulgaria	-1	0	345	2
Czech Republic	16	0	4,764	169
Denmark	402	1,267	86,030	100,461
Finland	-74	13	62,505	11,318
France <sup>(3)</sup>	2,900	n.a.	1,122,750	404,700
Germany	2,158	4,115	277,548	1,109,977
Greece	-4	0	5,282	1,806
Hungary	222	26	9,926	5,110
Ireland	1,050	4,961	1,033,815	297,058
Italy	315	-196	159,735	47,739
Luxembourg <sup>(4)</sup>	9,840	7,607	2,168,434	421,694
Malta	94	-59	1,848	7,541
Netherlands <sup>(5)</sup>	0	0	56,289	8,916
Norway	391	0	80,481	0
Poland	213	129	20,250	22,443
Portugal	167	-643	7,130	17,761
Romania	72	1	2,582	1,577
Slovakia	24	50	2,541	1,830
Slovenia	-3	0	1,832	0
Spain	2,935	-18	172,964	5,007
Sweden <sup>(6)</sup>	471	n.a.	271,294	n.a.
Switzerland	-1,060	142	292,884	69,591
Turkey	265	n.a.	10,807	10,514
UK <sup>(7)</sup>	1,497	1,053	840,717	151,106
<b>TOTAL</b>	<b>21,477</b>	<b>18,852</b>	<b>6,859,594</b>	<b>2,776,390</b>

Net Sales (EUR bn)

UCITS	October	September	2013
Equity	17.2	14.3	81.8
Bond	-1.0	-9.4	69.9
Balanced	7.6	5.0	85.7
Money Market	-5.3	-24.1	-69.3
Other	3.0	-0.4	31.6
<b>Total UCITS</b>	<b>21.5</b>	<b>-14.7</b>	<b>199.7</b>
Non-UCITS	October	September	2013
Special	18.1	16.1	118.1
Real Estate	0.4	0.4	6.5
Other	0.5	0.5	17.1
<b>Total Non-UCITS</b>	<b>18.9</b>	<b>16.9</b>	<b>141.7</b>
<b>Grand TOTAL</b>	<b>40.3</b>	<b>2.2</b>	<b>341.4</b>

UCITS Net Sales (EUR bn)



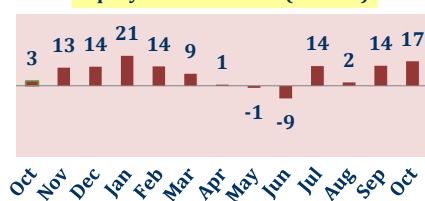
European Assets (EUR bn) <sup>(8)</sup>

Category	October	September	% chg	end 2012
UCITS	6,860	6,753	1.6%	6,271
Non-UCITS	2,776	2,729	1.7%	2,645
<b>Total</b>	<b>9,636</b>	<b>9,482</b>	<b>1.6%</b>	<b>8,916</b>

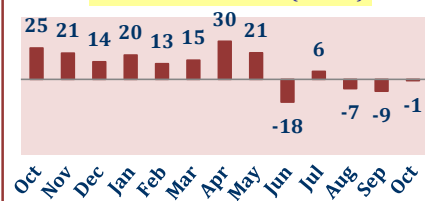
Worldwide Assets (EUR bn)

Regions	Jun 13
USA <sup>(9)</sup>	11,505
Europe <sup>(10)</sup>	9,232
Asia and Pacific	2,630
America excl. USA	2,193
<b>World</b>	<b>25,682</b>

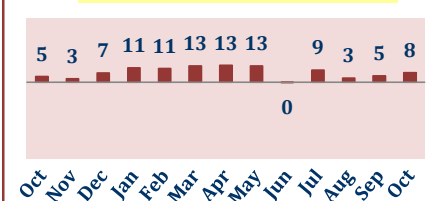
Equity Fund Net Sales (EUR bn)



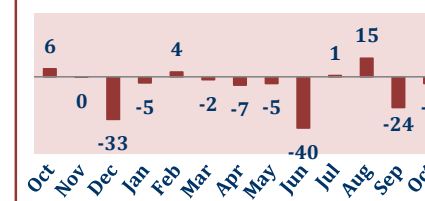
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



MM Fund Net Sales (EUR bn)



(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds investing in transferable securities and money market instruments; non-UCITS include other nationally regulated funds; (3) non-UCITS assets as of end September 2013; (4) all net sales included in UCITS, except for special funds; (5) net assets data as of end September 2013, net sales data unavailable; (6) all net sales and assets of funds sold in Sweden included in UCITS; (7) excluding investment trusts; (8) for countries reporting assets on a monthly basis; (9) mutual funds; (10) for countries reporting assets each quarter including non-UCITS.