

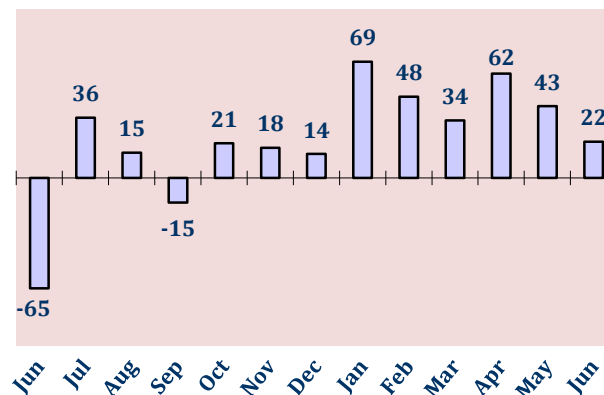
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## JUNE 2014 DATA

Net Sales (EUR bn) <sup>(2)</sup>

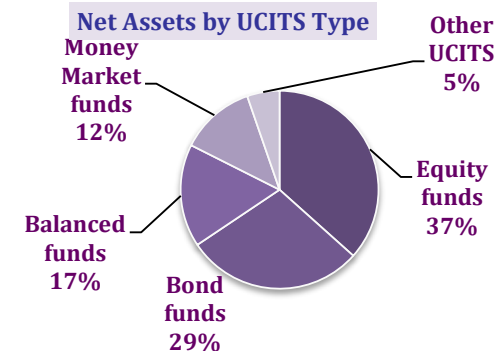
UCITS	June	May	2014
Equity	2.1	6.9	50.5
Bond	12.7	19.6	121.8
Balanced	17.7	17.2	98.4
Other UCITS	4.5	4.3	14.5
<b>Sub Total Long Term</b>	<b>36.9</b>	<b>48.0</b>	<b>285.3</b>
Money Market	-15.4	-5.4	-7.7
<b>Total UCITS</b>	<b>21.5</b>	<b>42.6</b>	<b>277.5</b>
Non-UCITS	June	May	2014
Special	4.5	7.0	48.0
Real Estate	1.1	0.7	4.3
Other Non-UCITS	2.7	0.9	21.1
<b>Total Non-UCITS</b>	<b>8.2</b>	<b>8.6</b>	<b>73.5</b>
<b>Grand TOTAL</b>	<b>29.8</b>	<b>51.2</b>	<b>351.0</b>

UCITS Net Sales (EUR bn)



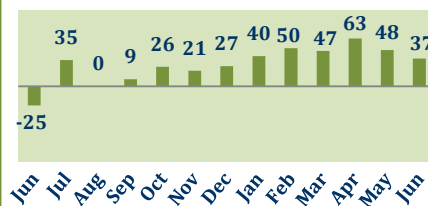
Net Assets (EUR bn) <sup>(3)</sup>

Category	June	% change <sup>(4)</sup>	end 2013
UCITS	7,525	1.1%	6,932
Non-UCITS	3,013	1.1%	2,836
<b>Total</b>	<b>10,538</b>	<b>1.1%</b>	<b>9,768</b>

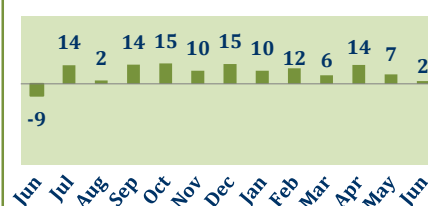


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

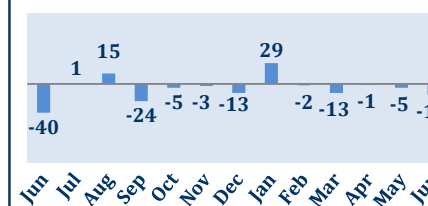
Long-term Fund Net Sales (EUR bn)



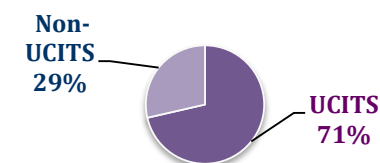
Equity Fund Net Sales (EUR bn)



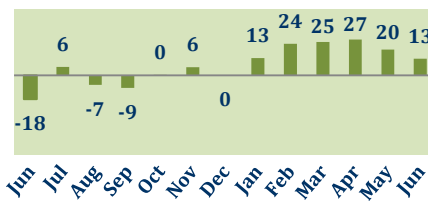
MM Fund Net Sales (EUR bn)



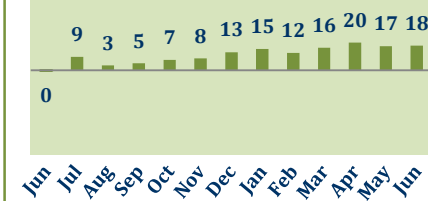
UCITS/Non-UCITS Net Assets



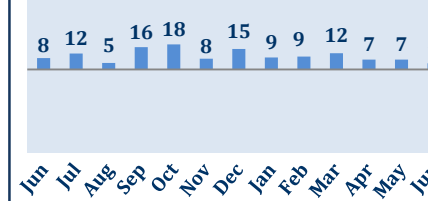
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Mar 14
USA <sup>(5)</sup>	12,203
Europe <sup>(6)</sup>	10,156
Asia and Pacific	2,764
America excl. USA	2,188
<b>World</b>	<b>27,434</b>

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.