

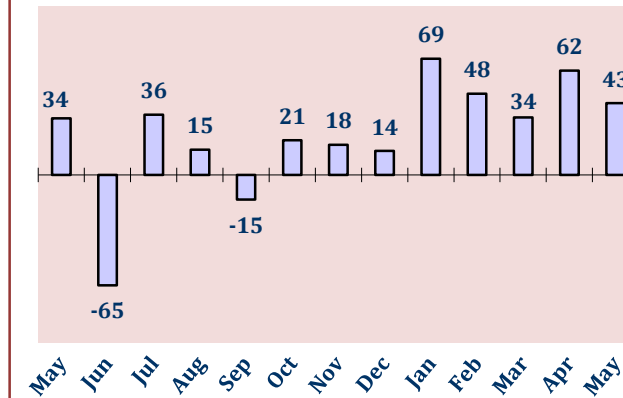
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

MAY 2014 DATA

## Net Sales (EUR bn) <sup>(2)</sup>

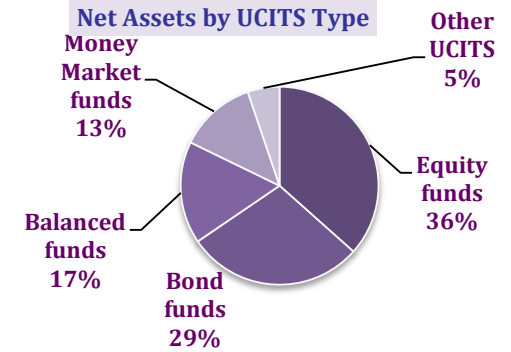
UCITS	May	April	2014
Equity	6.9	14.0	48.5
Bond	19.6	27.3	109.2
Balanced	17.2	19.8	80.8
Other UCITS	4.3	2.2	10.0
<b>Sub Total Long Term</b>	<b>48.0</b>	<b>63.2</b>	<b>248.4</b>
Money Market	-5.4	-1.3	7.6
<b>Total UCITS</b>	<b>42.6</b>	<b>62.0</b>	<b>256.0</b>
Non-UCITS	May	April	2014
Special	7.0	7.0	43.6
Real Estate	0.7	0.7	3.2
Other Non-UCITS	0.9	6.8	18.5
<b>Total Non-UCITS</b>	<b>8.6</b>	<b>14.5</b>	<b>65.3</b>
<b>Grand TOTAL</b>	<b>51.2</b>	<b>76.5</b>	<b>321.3</b>

## UCITS Net Sales (EUR bn)



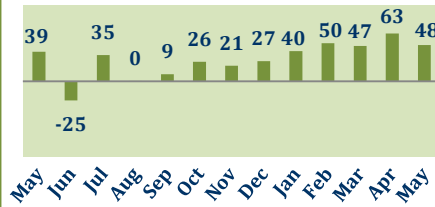
## Net Assets (EUR bn) <sup>(3)</sup>

Category	May	% change <sup>(4)</sup>	end 2013
<b>UCITS</b>	<b>7,443</b>	<b>2.5%</b>	<b>6,930</b>
<b>Non-UCITS</b>	<b>2,975</b>	<b>1.5%</b>	<b>2,835</b>
<b>Total</b>	<b>10,417</b>	<b>2.2%</b>	<b>9,765</b>

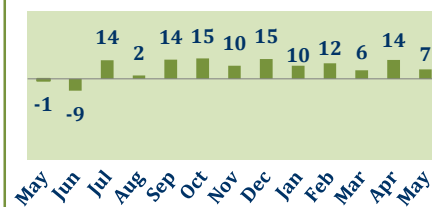


## Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

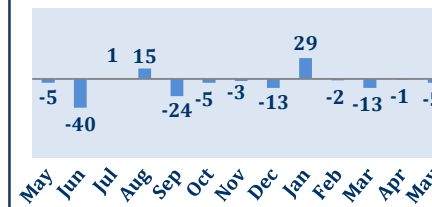
### Long-term Fund Net Sales (EUR bn)



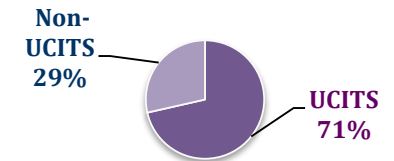
### Equity Fund Net Sales (EUR bn)



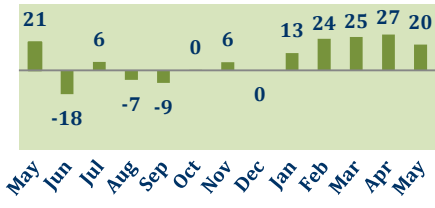
### MM Fund Net Sales (EUR bn)



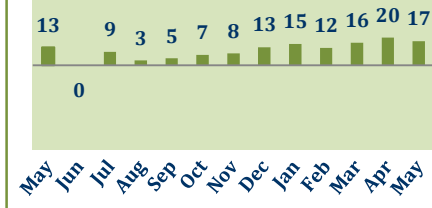
## UCITS/Non-UCITS Net Assets



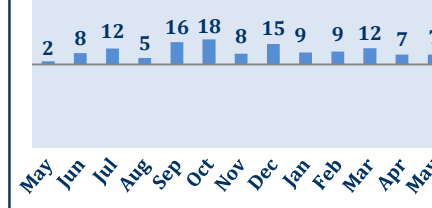
### Bond Fund Net Sales (EUR bn)



### Balanced Fund Net Sales (EUR bn)



### Special Fund Net Sales (EUR bn)



## Worldwide Assets (EUR bn)

Regions	Mar 14
USA <sup>(5)</sup>	12,203
Europe <sup>(6)</sup>	10,156
Asia and Pacific	2,764
America excl. USA	2,188
<b>World</b>	<b>27,434</b>

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.