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*Trends in the European Investment Fund Industry  
in the Second Quarter of 2018*

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This report was prepared by Bernard Delbecq and Thomas Tilley

EFAMA  
The European Fund and Asset Management Association

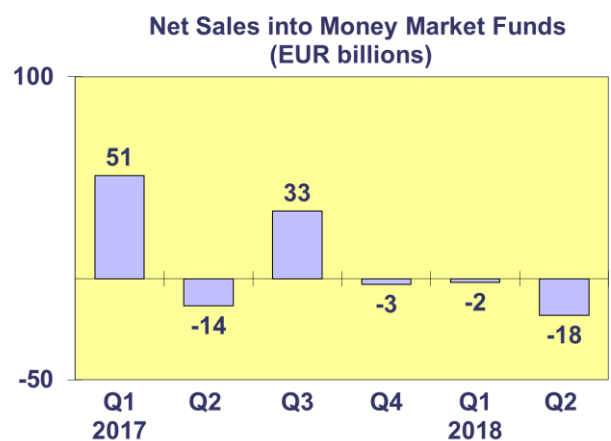
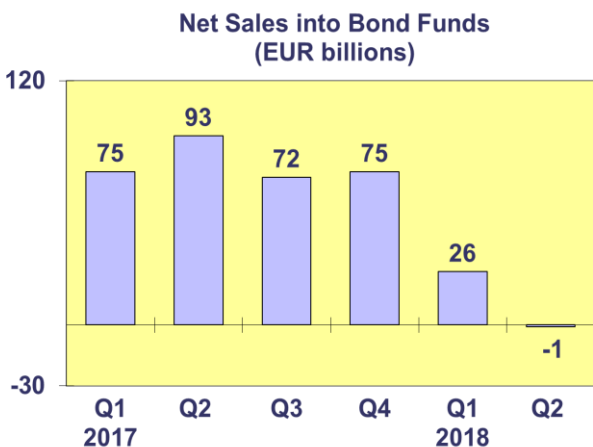
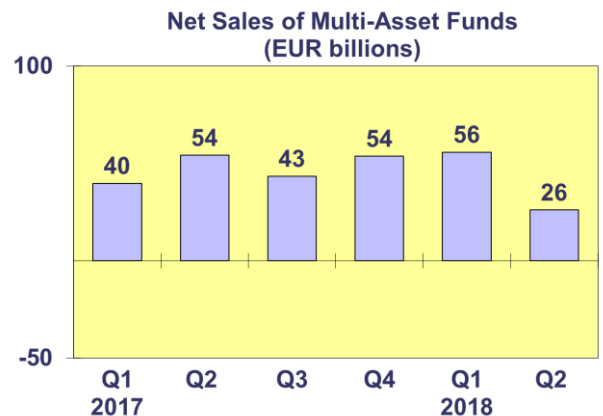
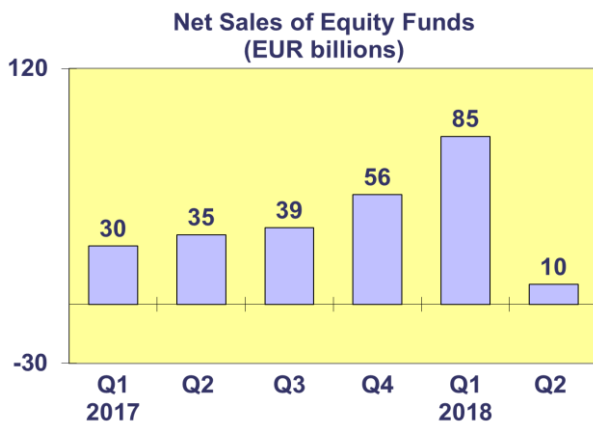
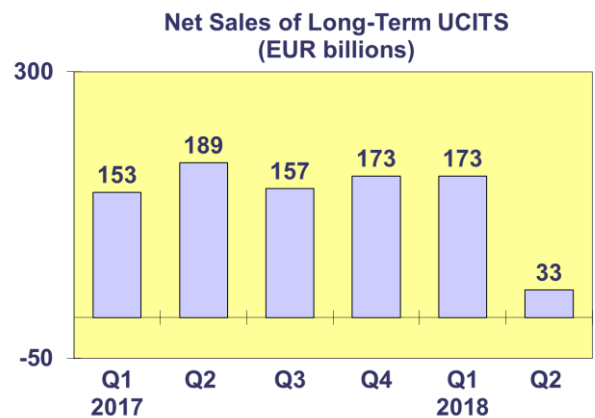
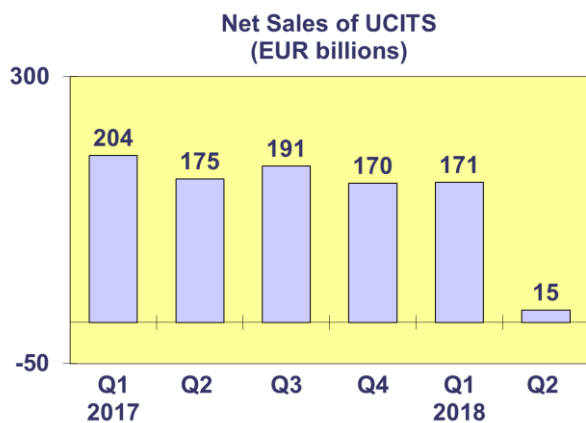
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## Trends in the UCITS Market

### *Net Sales by Investment Type*

**UCITS recorded net inflows of EUR 15 billion during Q2 2018, compared to EUR 171 billion in the first quarter of 2018. In the first half of 2018, UCITS funds attracted EUR 186 billion in net new money, compared to EUR 379 billion in first 6 months of 2017.**

Long-term UCITS recorded net sales of EUR 33 billion in Q2 2018, down from EUR 173 billion in Q1 2018. Net sales of equity funds amounted to EUR 10 billion, compared to EUR 85 billion in Q1 2018. Net sales of multi-asset funds decreased from EUR 56 billion in the first quarter of 2018 to EUR 26 billion in Q2 2018. Bond funds shifted from net inflows of EUR 26 billion in Q1 to net outflows of EUR 1 billion in Q2 2018. Net sales of money market fund recorded net outflows of EUR 18 billion in Q2 2018, compared to net outflows of 2 billion in Q1 2018.



## Trends in the UCITS Market

### *Net Sales by Country of Domiciliation and Investment Type*

**Fourteen countries registered net inflows into UCITS in the second quarter of 2018, with seven countries recording net inflows above EUR 1 billion.**

The largest net inflows into UCITS were recorded in Ireland (EUR 17 billion), mainly due to strong inflows into equity funds. Luxembourg took second place (EUR 5 billion), with inflows into equity funds as well as multi-asset funds. Spain registered net sales of EUR 3 billion, followed by Sweden (EUR 2 billion) and Norway (EUR 2 billion). The largest net outflows in Q2 2018 were recorded in France (EUR 9 billion), primarily due to withdrawals from money market funds.

So far in 2018, equity funds and multi-asset funds have attracted largest levels of net sales, EUR 96 billion and EUR 82 billion, respectively.

Members	Equity Funds		Bond Funds		Multi-Asset Funds		Money Market Funds		Other Funds		Total	
	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD
Austria	8	-162	-763	-1,030	453	1,154	-1	-3	-138	-236	-441	-277
Bulgaria	-1	3	1	1	9	23	1	-1	0	0	9	25
Croatia	1	-6	26	161	0	2	-24	-151	0	10	3	16
Cyprus	-1	16	2	0	-1	1	0	0	0	0	0	17
Czech Republic	60	134	-118	-227	183	420	85	97	25	57	235	480
Denmark	-1,519	1,620	2,686	2,276	425	1,134	-2	-2	-6	14	1,584	5,043
Finland	-1	544	-75	-301	28	128	-78	-12	-3	10	-129	368
France	-3,900	6,300	8,100	11,900	1,200	1,000	-12,500	7,100	-1,400	-1,900	-8,500	24,400
Germany	-1,462	-1,003	-240	-173	3,031	7,481	-228	-32	-94	17	1,007	6,290
Greece	-1	29	9	-6	3	10	-64	20	-21	-21	-72	32
Hungary	4	-1	-30	-40	7	36	0	0	-29	-38	-47	-43
Ireland	11,903	28,883	-2,670	7,535	3,599	6,440	2,697	-2,731	1,466	5,285	16,995	45,413
Italy	209	43	-1,746	-2,646	2,167	7,055	-451	-745	-1,186	-1,711	-1,007	1,996
Liechtenstein	-51	-127	-127	-50	-37	82	216	291	26	-17	27	180
Luxembourg	9,422	52,368	-9,981	-3,270	11,437	45,232	-7,063	-25,181	1,181	3,724	4,996	72,873
Malta	12	13	-9	31	11	10	-3	-7	6	13	17	60
Netherlands	90	-508	-2,210	-2,299	-35	15	0	0	0	2	-2,155	-2,790
Norway	-189	119	2,286	2,166	122	111	-86	-116	74	72	2,207	2,351
Poland	-62	-204	-36	3	-15	-67	213	1,248	-20	-46	79	933
Portugal	5	22	9	104	125	256	5	-3	-236	-201	-92	179
Romania	0	4	-166	-307	7	15	5	8	-81	-111	-235	-391
Slovakia	2	17	-50	-90	89	208	-12	-13	0	0	29	121
Slovenia	-11	23	-4	-12	12	12	3	5	0	0	-1	29
Spain	3,372	10,955	15	-240	433	3,077	-292	-797	-372	252	3,156	13,247
Sweden	433	571	799	929	309	492	812	1,142	-17	-108	2,335	3,026
Switzerland	-3,175	-988	537	5,700	1,069	2,755	-939	-606	0	0	-2,507	6,860
Turkey	29	100	-476	-280	-133	-9	-167	-91	-28	106	-776	-174
United Kingdom	-5,092	-3,231	3,273	5,308	1,497	4,710	-202	667	-929	-1,607	-1,454	5,848
<b>Total</b>	<b>10,085</b>	<b>95,536</b>	<b>-958</b>	<b>25,141</b>	<b>25,994</b>	<b>81,782</b>	<b>-18,074</b>	<b>-19,912</b>	<b>-1,783</b>	<b>3,566</b>	<b>15,265</b>	<b>186,112</b>

(1) Data presented in millions of euro.

## Trends in the UCITS Market

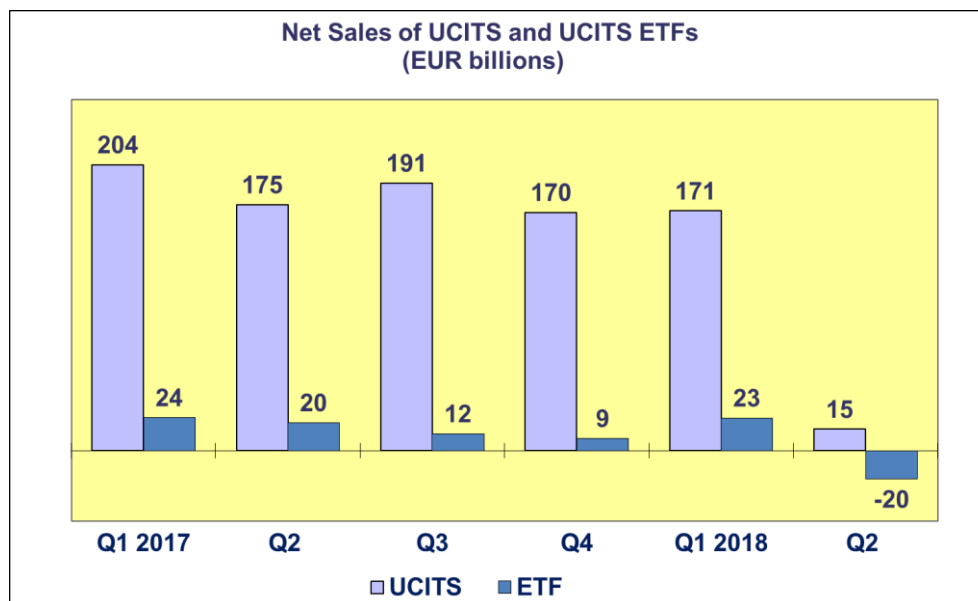
### *Net Sales and Net Assets of ETF by Country of Domiciliation*

**Net sales of UCITS ETF registered net outflows of EUR 20 billion in Q2 2018, compared to net inflows of EUR 23 billion in the first quarter of 2018. UCITS ETF attracted net sales of EUR 3 billion so far this year.**

UCITS ETF domiciled in Ireland registered the largest net inflows during the quarter (EUR 5.7 billion). The largest net outflows were seen in France (EUR 23.6 billion). Looking at cumulative year-to-date net sales, Luxembourg has so far attracted the largest net inflows (EUR 23 billion), whereas France has experienced the largest net outflows (EUR 37 billion).

	Net Assets	Net Sales			
	end Q2 2018	Q2 2018		YTD	
	ETF	UCITS	UCITS ETF <sup>(2)</sup>	UCITS	UCITS ETF <sup>(2)</sup>
Belgium	1,462	n.a.	n.a.	n.a.	n.a.
Bulgaria	16	9	0	25	1
Finland	255	-129		368	
France	46,523	-8,500	-23,604	24,400	-37,145
Germany	53,359	1,007	-2,364	6,290	-745
Greece	13	-72		32	0
Ireland	375,291	16,995	5,726	45,413	18,100
Luxembourg	167,764	4,996	604	72,873	23,008
Netherlands	1,433	-2,155	-131.0	-2,790	43
Romania	1	-235		-391	0
Spain	331	3,156	-14	13,247	-16
Sweden	2,909	2,335	-12	3,026	22
Switzerland	4,037	-2,507	-146	6,860	163
Turkey	28	-776	-1	-174	-2
<b>Total</b>	<b>653,421</b>	<b>14,124</b>	<b>-19,942</b>	<b>169,179</b>	<b>3,428</b>

(1) Data presented in millions of euro. All data from EFAMA member associations able to provide ETF data are reported; (2) Net sales of UCITS ETF are included in net sales figures of UCITS.



## Trends in the UCITS Market

### Net Assets and Number of Funds by Investment Type

**UCITS net assets increased by 1.5% in Q2 2018 to reach EUR 9,824 billion. Since the end of 2017, net assets of UCITS have increased 1%.**

Net assets of equity funds increased by 4.1% to reach EUR 3,833 billion. Multi-asset funds and other funds both grew 0.9% to reach EUR 1,819 billion and EUR 371 billion, respectively. Bond funds, money market funds and guaranteed funds, experienced net asset decreases of 0.6%, 0.4% and 13.2%, respectively.

The number of UCITS funds increased from 32,355 at end Q1 2018 to 32,733 at end Q2 2018.

UCITS types	End Q2 2018		Change from end Q1 2018		Change from end Q4 2017	
	EUR bn	Share	in % <sup>(1)</sup>	in EUR bn	in % <sup>(2)</sup>	in EUR bn
Equity	3,833	39%	4.1%	150	2.5%	93
Multi-Asset	1,819	19%	0.9%	16	3.2%	56
Bond	2,613	27%	-0.6%	-16	-0.5%	-14
Money Market	1,179	12%	-0.4%	-4	-0.9%	-11
Guaranteed / protected	8	0.1%	-13.2%	-1.2	-22.8%	-2
Other	371	4%	0.9%	3	-7.0%	-28
<b>Total</b>	<b>9,824</b>	<b>100%</b>	<b>1.5%</b>	<b>148</b>	<b>1.0%</b>	<b>93</b>
<i>of which:</i>						
Exchange-traded funds	653	7%	3.3%	21	6.5%	40

(1) End Q2 2018 net assets compared to end Q1 2018 net assets; (2) End Q2 2018 net assets compared to end Q4 2017 net assets.

UCITS types	End Q2 2018		Change from end Q1 2018		Change from end Q4 2017	
	No.	Share	in % <sup>(1)</sup>	No.	in % <sup>(2)</sup>	No.
Equity	12,822	39%	1.6%	201	2.9%	359
Multi-Asset	8,722	27%	1.7%	143	4.1%	345
Bond	7,488	23%	0.5%	38	1.3%	99
Money Market	779	2%	0.8%	6	-0.9%	-7
Guaranteed / protected	277	1%	-4.5%	-13	-13.4%	-43
Other	2,645	8%	0.1%	3	-1.7%	-46
<b>Total</b>	<b>32,733</b>	<b>100%</b>	<b>1.2%</b>	<b>378</b>	<b>2.2%</b>	<b>707</b>
<i>of which:</i>						
Exchange-traded funds	1,611	5%	1.4%	23	6.6%	100

(1) End Q2 2018 compared to end Q1 2018; (2) End Q2 2018 compared to end Q4 2017.

## Trends in the UCITS Market

### Net Assets by Country of Domiciliation

**Sixteen domiciles recorded net asset growth in Q2 2018, with net assets of UCITS reaching EUR 9,824 billion.**

Among the major domiciles, the United Kingdom recorded the largest net asset growth (3.3%), followed by Ireland (2.9%), Germany (2.2%) and Luxembourg (2.0%).

Net asset growth was also seen in all Nordic countries, with the largest net asset increase in Sweden (4.0%), followed by Denmark (2.8%), Norway (2.4%) and Finland (0.8%). In Southern Europe, the largest net asset growth was recorded in Cyprus (13.6%), followed by Malta (2.4%) and Spain (1.9%). In Central and Eastern Europe, increases in net assets were recorded in Slovenia (2.9%), Bulgaria (2.7%) and Croatia (1.5%).

Members	End Q2 2018		End Q1 2018		End Q4 2017	
	EUR mn	Share	EUR mn	% chg <sup>(1)</sup>	EUR mn	% chg <sup>(2)</sup>
Austria	80,983	0.8%	81,096	-0.1%	82,228	-1.5%
Belgium <sup>(3)</sup>	128,851	1.3%	126,733	1.7%	120,462	7.0%
Bulgaria	665	0.0%	647	2.7%	645	3.0%
Croatia	2,515	0.0%	2,479	1.5%	2,487	1.2%
Cyprus	201	0.0%	177	13.6%	167	20.4%
Czech Republic	10,752	0.1%	10,883	-1.2%	10,746	0.1%
Denmark	128,337	1.3%	124,861	2.8%	129,153	-0.6%
Finland	102,143	1.0%	101,330	0.8%	102,932	-0.8%
France	859,665	8.8%	879,690	-2.3%	873,868	-1.6%
Germany	376,825	3.8%	368,637	2.2%	371,779	1.4%
Greece	4,937	0.1%	4,948	-0.2%	4,928	0.2%
Hungary	1,440	0.0%	1,566	-8.1%	1,579	-8.8%
Ireland	1,876,854	19.1%	1,824,529	2.9%	1,830,519	2.5%
Italy	252,269	2.6%	255,543	-1.3%	255,784	-1.4%
Liechtenstein	28,833	0.3%	27,900	3.3%	28,132	2.5%
Luxembourg	3,541,974	36.1%	3,473,243	2.0%	3,486,445	1.6%
Malta	2,779	0.0%	2,714	2.4%	2,714	2.4%
Netherlands	33,873	0.3%	34,978	-3.2%	37,153	-8.8%
Norway	121,694	1.2%	118,891	2.4%	115,682	5.2%
Poland	25,741	0.3%	26,162	-1.6%	25,847	-0.4%
Portugal	8,939	0.1%	8,992	-0.6%	8,827	1.3%
Romania	4,492	0.0%	4,740	-5.2%	4,874	-7.8%
Slovakia	4,960	0.1%	4,960	-0.02%	4,926	0.7%
Slovenia	2,686	0.0%	2,610	2.9%	2,657	1.1%
Spain	237,011	2.4%	232,562	1.9%	225,419	5.1%
Sweden	315,479	3.2%	303,280	4.0%	312,505	1.0%
Switzerland	427,963	4.4%	448,338	-4.5%	451,486	-5.2%
Turkey	9,764	0.1%	11,089	-11.9%	10,994	-11.2%
United Kingdom	1,230,962	12.5%	1,191,667	3.3%	1,225,854	0.4%
<b>All Funds</b>	<b>9,823,585</b>	<b>100%</b>	<b>9,675,245</b>	<b>1.5%</b>	<b>9,730,792</b>	<b>1.0%</b>

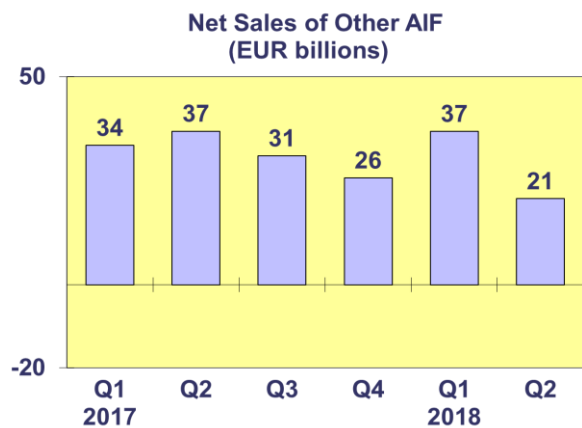
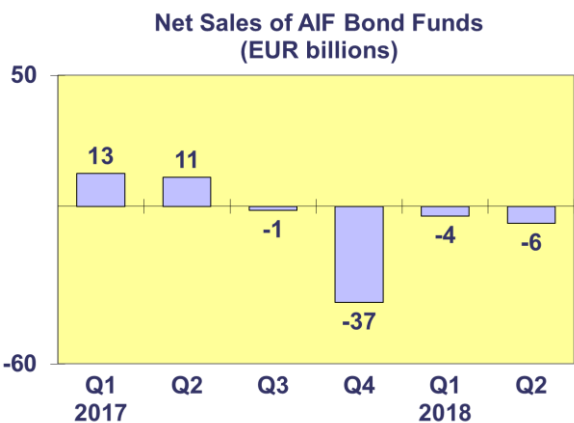
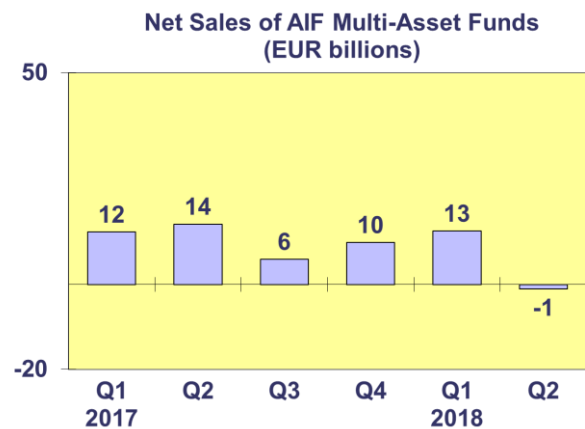
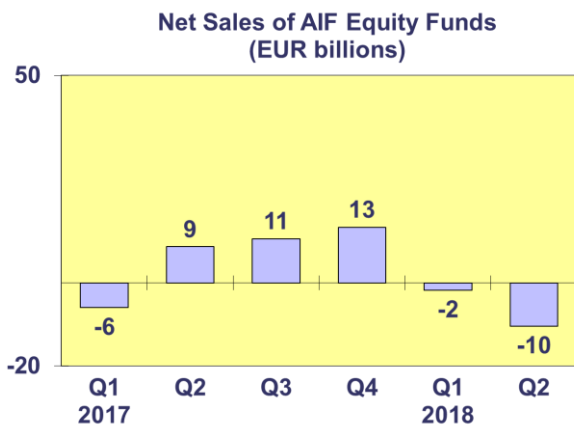
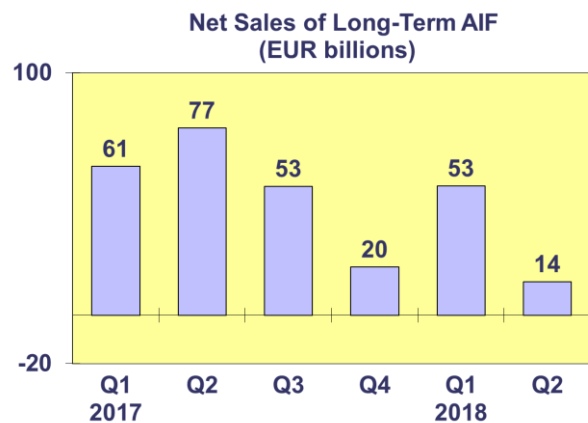
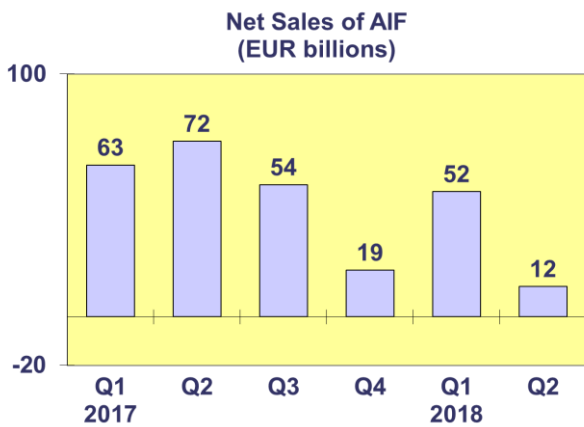
(1) End Q2 2018 net assets compared to end Q1 2018 net assets; (2) End Q2 2018 net assets compared to end Q4 2017 net assets; (3) Belgian data for Q1 2018 and Q2 2018 is estimated.

## Trends in the AIF Market

### *Net Sales by Investment Type*

**AIFs recorded net inflows of EUR 12 billion in Q2 2018, down from EUR 52 billion in Q1. So far in 2018, AIFs have garnered net sales of EUR 64 billion, compared to EUR 135 billion in the first half of 2017.**

Long-term AIFs recorded net sales of EUR 14 billion, down from EUR 53 billion in Q1 2018. Equity funds registered net outflows of EUR 10 billion in the second quarter of 2018, compared to net outflows of EUR 2 billion in Q1. Net sales of multi-asset funds reversed in Q2, from inflows of EUR 13 billion in Q1 to outflows of EUR 1 billion. Net outflows of bond funds amounted to EUR 6 billion at the end of the quarter, compared to EUR 4 billion in the previous quarter. Net sales of other funds decreased from EUR 37 billion in Q1 2018 to EUR 21 billion in Q2.



## Trends in the AIF Market

### *Net Sales by Country of Domiciliation and Investment Type*

**Fifteen countries experienced net inflows into AIFs in Q2 2018, with three countries recording net inflows higher than EUR 1 billion.**

Net inflows above EUR 1 billion were registered in Germany (EUR 15.0 billion), Luxembourg (EUR 9.7 billion and Ireland (EUR 9.6 billion).

The largest net outflows during the quarter were registered in France (EUR 11.3 billion), followed by the Netherlands (EUR 5.6 billion) and the United Kingdom (EUR 5.4 billion).

Other funds and real estate funds were the only types of AIF to register net inflows this quarter, EUR 21 billion and EUR 11 billion, respectively.

Members	Equity Funds		Bond Funds		Multi-Asset Funds		Money Market Funds		Real Estate Funds		Other Funds		Total	
	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD
	Austria	-21	323	-101	283	475	452	0	0	234	367	14	11	601
Cyprus	-1	0	0	0	51	67	0	0	2	973	106	143	158	1,183
Czech Republic	0	0	0	0	0	0	0	0	54	51	0	0	54	51
Denmark	-1,104	-2,063	-600	-1,639	-211	-224	0	1	273	273	226	-46	-1,417	-3,699
Finland	0	-158	-99	-227	22	104	0	-59	0	0	198	365	121	24
France	-1,900	200	-6,400	-800	-1,900	-6,600	-800	-2,800	0	0	-300	-1,000	-11,300	-11,000
Germany	-1,308	1,849	2,945	4,627	6,713	19,436	0	0	2,462	5,702	4,206	10,082	15,018	41,697
Hungary	11	52	-200	-257	58	247	89	-22	249	495	41	65	248	580
Ireland <sup>(2)</sup>	0	0	0	0	0	0	-109	137	90	818	9,652	34,201	9,633	35,157
Italy <sup>(3)</sup>	0	0	0	0	0	-61	0	0	0	0	15	-6	15	-66
Liechtenstein	-30	-141	2	-9	99	252	0	0	17	26	123	247	210	375
Luxembourg	-606	-1,743	-311	754	145	3,307	-584	-665	6,608	9,332	4,494	7,486	9,746	18,471
Malta	68	207	-43	-47	4	5	0	0	0	13	117	256	145	434
Netherlands	-5,204	-11,041	-896	-10,644	-84	-617	0	0	599	1,496	-62	1,877	-5,647	-18,929
Poland	-47	-53	-117	115	7	62	69	322	-10	3	-145	-190	-243	258
Portugal	0	0	0	5	3	-3	-19	-44	0	0	-69	-132	-85	-174
Romania	0	0	0	0	0	0	0	0	0	0	19	38	19	38
Slovakia	0	0	-13	-13	2	-14	-29	-45	16	27	0	0	-24	-45
Spain	172	728	-899	-2,362	-3	-37	0	0	0	0	-183	-449	-913	-2,120
Sweden	-67	-44	-18	-61	-5	56	-15	-22	0	0	801	1,109	696	1,038
Switzerland	0	0	0	0	0	0	0	0	399	731	364	1,250	762	1,981
Turkey	0	0	0	0	0	0	0	0	4	10	0	0	4	10
United Kingdom	-373	-285	335	214	-6,364	-4,818	0	-9	-22	-73	1,048	2,234	-5,376	-2,736
<b>Total</b>	<b>-10,409</b>	<b>-12,170</b>	<b>-6,416</b>	<b>-10,061</b>	<b>-988</b>	<b>11,615</b>	<b>-1,397</b>	<b>-3,205</b>	<b>10,973</b>	<b>20,245</b>	<b>20,663</b>	<b>57,542</b>	<b>12,426</b>	<b>63,966</b>

(1) Data presented in millions of euro; (2) Data for equity, bond and multi-asset AIFs domiciled in Ireland are included in the "Other AIF" category due to the unavailability of breakdown; (3) Excludes net sales of closed-ended funds due to unavailability of data.



## Trends in the AIF Market

### Net Assets and Number of Funds by Investment Type

**Net assets of AIFs increased by 1.6% in the second quarter of 2018 to reach EUR 5,965 billion.**

In Q2 2018, real estate funds recorded the largest asset growth (3.9%), followed by other AIFs (3.1%) and equity funds (2.1%). Decreases in net assets were seen in guaranteed/protected funds (1.2%) and in money market funds (1.0%), with a smaller decrease in bond funds (0.6%).

There were 28,503 Alternative Investment Funds at end Q2 2018, compared to 28,433 at end Q1 2018 and 28,153 at end Q4 2017.

Type of fund	End Q2 2018		Change since end Q1 2018		Change since end Q4 2017	
	EUR bn	Share	in % <sup>(1)</sup>	in EUR bn	in % <sup>(2)</sup>	in EUR bn
Equity	751	13%	2.1%	15	-1.2%	-9
Multi-Asset	1,445	24%	0.1%	1	-1.3%	-19
Bond	982	16%	-0.6%	-6	-1.9%	-19
Money Market	79	1%	-1.0%	-1	-3.4%	-3
Guaranteed / protected	41	1%	-1.2%	-1	-5.6%	-2
Real Estate	670	11%	3.9%	25	6.3%	40
Other <sup>(3)</sup>	1,997	33%	3.1%	60	4.4%	84
<b>Total</b>	<b>5,965</b>	<b>100%</b>	<b>1.6%</b>	<b>94</b>	<b>1.2%</b>	<b>72</b>
<i>of which:</i>						
Exchange-traded funds	10	0.2%	1.0%	0.1	0.7%	0
Institutional	2,965	50%	2.0%	57	3.7%	104

(1) End Q2 2018 net assets compared to end Q1 2018 net assets; (2) End Q2 2018 net assets compared to end Q4 2017 net assets; (3) Data for equity, bond and multi-asset AIFs domiciled in Ireland are included in the "Other AIF" category due to the unavailability of breakdown.

Type of fund	End Q2 2018		Change since end Q1 2018		Change since end Q4 2017	
	No.	Share	in % <sup>(1)</sup>	in No.	in % <sup>(2)</sup>	in No.
Equity	2,412	8%	-1.1%	-28	0.7%	17
Multi-Asset	7,200	25%	-0.5%	-33	-1.9%	-139
Bond	2,704	9%	-2.0%	-54	-1.7%	-48
Money Market	210	1%	-0.9%	-2	-7.1%	-16
Guaranteed / protected	769	3%	-2.3%	-18	-7.5%	-62
Real Estate	3,034	11%	0.5%	14	7.1%	202
Other <sup>(3)</sup>	12,174	43%	1.6%	191	3.4%	396
<b>Total</b>	<b>28,503</b>	<b>100%</b>	<b>0.2%</b>	<b>70</b>	<b>1.2%</b>	<b>350</b>
<i>of which:</i>						
Exchange-traded funds	25	0.1%	0.0%	0	0.0%	0
Institutional	12,431	44%	1.3%	154	5.5%	647

(1) End Q2 2018 compared to end Q1 2018; (2) End Q2 2018 compared to end Q4 2017; (3) Data for equity, bond and multi-asset AIFs domiciled in Ireland are included in the "Other AIF" category due to the unavailability of breakdown.

## Trends in the AIF Market

### *Net Sales and Assets of Institutional AIFs*

**Net assets of institutional AIFs, which are AIFs reserved for institutional investors, increased 2.0% to EUR 2,965 billion at end Q2 2018.**

Net assets of institutional real estate fund increased by 5.5% to finish the quarter at EUR 203 billion. Institutional equity funds grew 2.1% to EUR 240 billion and institutional multi-asset funds increased by 0.8% to reach EUR 1,023 billion. Net assets of institutional bond funds increased 0.6% to EUR 571 billion. Money market funds experienced a decrease of 0.6% to reach EUR 10 billion at end Q2 2018.

Institutional AIFs recorded net sales of EUR 29 billion in Q2 2018, lower than both Q1 2018 (EUR 58 billion) and Q4 2017 (EUR 39 billion).

Institutional AIF types	End Q2 2018		Change since end Q1 2018		Change since end Q4 2017	
	EUR bn	Share	in % <sup>(1)</sup>	in EUR bn	in % <sup>(2)</sup>	in EUR bn
Equity	240	10%	2.1%	5	-0.3%	-1
Multi-Asset	1,023	42%	0.8%	8	0.7%	8
Bond	571	23%	0.6%	4	0.3%	1
Money Market	10	0.4%	-0.6%	0	-5.4%	-0.6
Real Estate	203	8%	5.5%	11	10.5%	19
Other	387	16%	4.1%	15	11.0%	38
<b>Total (ex. Ireland)</b>	2,433	100%	1.8%	42	2.8%	65
<b>Total (inc. Ireland)</b>	2,965		2.0%	57	3.7%	104

(1) End Q2 2018 net assets compared to end Q1 2018 net assets; (2) End Q2 2018 net assets compared to end Q4 2017 net assets.

Institutional AIF types	Q2 2018 EUR mn	Q1 2018 EUR mn	Q4 2017 EUR mn
Equity	-3,066	1,166	6,122
Multi-Asset	5,829	15,842	5,810
Bond	2,600	3,433	-3,175
Money Market	-74	-378	452
Real Estate	8,290	4,734	4,139
Other	7,003	10,126	20,320
<b>Total (ex. Ireland)</b>	20,581	34,923	33,669
<b>Total (inc. Ireland)</b>	28,599	57,566	38,903

## Trends in the AIF Market

### Net Assets by Country of Domiciliation

**Net assets of AIFs increased 1.6% compared to end Q1 2018 and 1.2% compared to end 2017.**

Of the larger AIF domiciles, the largest net asset growth was seen in Ireland (3.1%), followed by Luxembourg (2.9%) and the Netherlands (2.8%).

Elsewhere in Europe, net assets grew strongly in Croatia (10.9%), Cyprus (10.1%), Liechtenstein (5.5%), the Czech Republic (4.6%) and Malta (4.5%).

Members	End Q2 2018		End Q1 2018		End Q4 2017	
	EUR mn	Share	EUR mn	% chg <sup>(1)</sup>	EUR mn	% chg <sup>(2)</sup>
Austria	100,331	1.7%	99,558	0.8%	100,654	-0.3%
Belgium <sup>(3)</sup>	29,001	0.5%	28,524	1.7%	34,793	-16.6%
Bulgaria	9	0.0%	9	-1.6%	9	-1.6%
Croatia	486	0.0%	438	10.9%	480	1.4%
Cyprus	3,784	0.1%	3,437	10.1%	2,581	46.6%
Czech Republic	1,028	0.0%	983	4.6%	928	10.7%
Denmark	168,771	2.8%	164,894	2.4%	171,671	-1.7%
Finland	13,258	0.2%	13,046	1.6%	13,323	-0.5%
France	1,047,327	17.6%	1,043,812	0.3%	1,055,247	-0.8%
Germany	1,687,121	28.3%	1,665,597	1.3%	1,666,413	1.2%
Greece	2,984	0.1%	2,984	0.0%	2,906	2.7%
Hungary	17,553	0.3%	18,276	-4.0%	18,189	-3.5%
Ireland	610,478	10.2%	591,852	3.1%	565,569	7.9%
Italy <sup>(4)</sup>	65,582	1.1%	65,747	-0.3%	64,983	0.9%
Liechtenstein	17,892	0.3%	16,959	5.5%	18,263	-2.0%
Luxembourg	695,108	11.7%	675,655	2.9%	673,169	3.3%
Malta	8,709	0.1%	8,331	4.5%	8,089	7.7%
Netherlands	809,627	13.6%	787,195	2.8%	806,335	0.4%
Poland	38,221	0.6%	42,266	-9.6%	40,939	-6.6%
Portugal	14,126	0.2%	14,189	-0.4%	14,252	-0.9%
Romania	4,175	0.1%	4,300	-2.9%	4,289	-2.7%
Slovakia	1,636	0.0%	1,634	0.1%	1,652	-1.0%
Spain	66,866	1.1%	68,248	-2.0%	69,846	-4.3%
Sweden	21,122	0.4%	20,804	1.5%	22,916	-7.8%
Switzerland	102,835	1.7%	101,283	1.5%	99,313	3.5%
Turkey	14,203	0.2%	13,965	1.7%	14,656	-3.1%
United Kingdom	422,660	7.1%	416,818	1.4%	421,322	0.3%
<b>All Funds</b>	<b>5,964,890</b>	<b>100.0%</b>	<b>5,870,802</b>	<b>1.6%</b>	<b>5,892,786</b>	<b>1.2%</b>

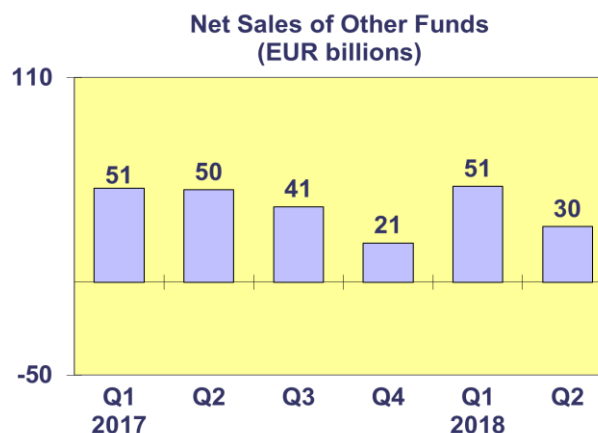
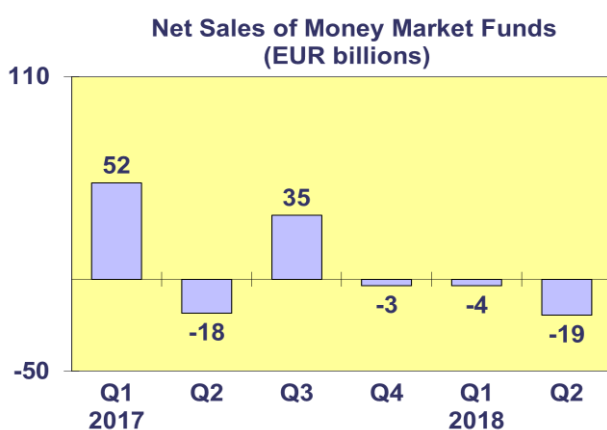
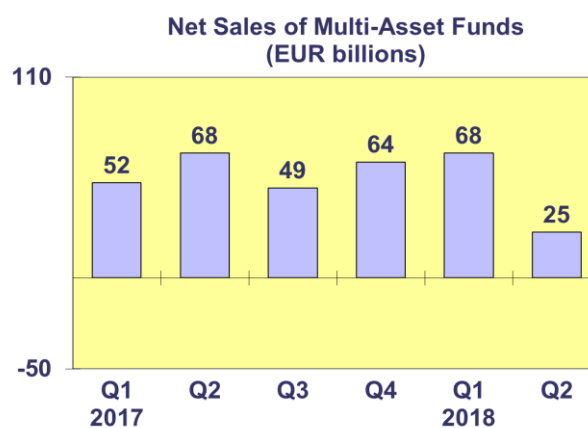
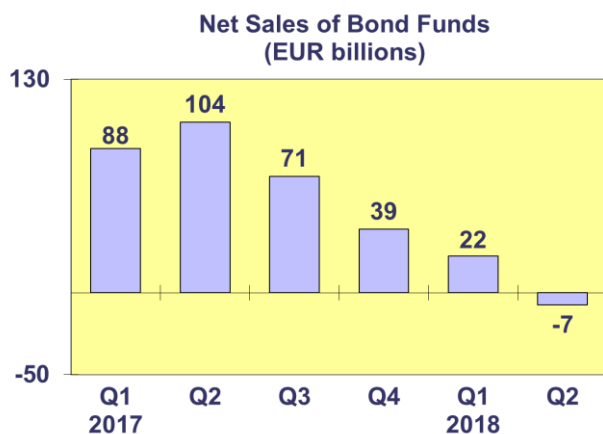
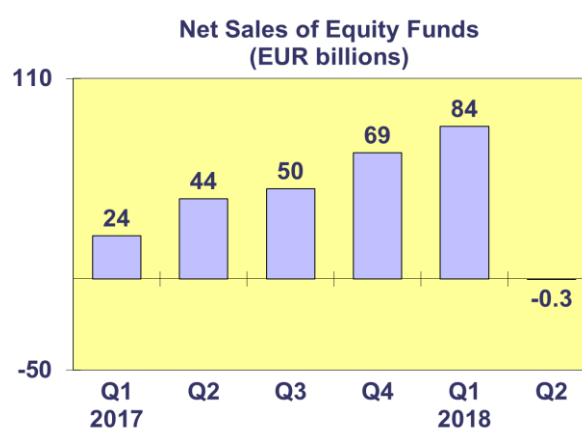
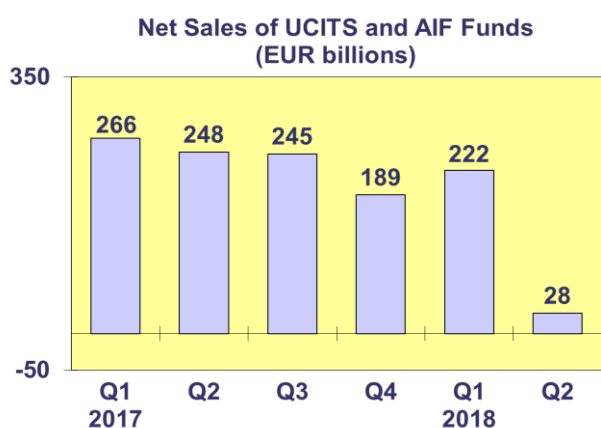
(1) End Q2 2018 net assets compared to end Q1 2018 net assets; (2) End Q2 2018 net assets compared to end Q4 2017 net assets; (3) Belgian data for Q1 2018 and Q2 2018 is estimated; (4) All quarters include net assets of closed-ended funds at end 2017.

## Trends in the European Investment Fund Industry

### *Net Sales by Investment Type*

**UCITS and AIFs recorded net sales of EUR 28 billion during Q2 2018, compared to EUR 222 billion in Q1. During the first half of 2018, European investment funds attracted net sales of EUR 250 billion.**

Equity funds registered net outflows of EUR 0.3 billion in Q2 2018, compared to net inflows of EUR 84 billion in the previous quarter. Bond funds recorded net outflows of EUR 7 billion in Q2, compared to net inflows of EUR 22 billion in Q1 2018. Net sales of multi-asset funds totalled EUR 25 billion in Q2 2018, down from EUR 68 billion in the previous quarter. Money market funds experienced net outflows of EUR 19 billion, compared to EUR 4 billion in the first quarter of 2018. Net sales of other funds (including real estate, guaranteed/protected funds and other funds which do not fit any of the categories below or for which information is not available) totalled EUR 30 billion, less than the EUR 51 billion in Q1 2018.



## Trends in the European Investment Fund Industry

### *Net Assets by Country of Domiciliation*

**Total net assets of the European investment increased to EUR 15,788 billion at end Q2 2018, representing a net asset growth of 1.6% since Q1 2018 and 1.1% since end 2017.**

With EUR 9,824 billion invested in UCITS, this segment accounted for 62.2% of total European investment fund assets at end Q2 2018, with the remaining 37.8% (equivalent to EUR 5,965 billion) coming from AIFs.

Members	End Q2 2018		End Q1 2018		End Q4 2017	
	EUR mn	Share	EUR mn	% chg <sup>(1)</sup>	EUR mn	% chg <sup>(2)</sup>
Austria	181,314	1.1%	180,655	0.4%	182,882	-0.9%
Belgium <sup>(3)</sup>	157,851	1.0%	155,257	1.7%	155,255	1.7%
Bulgaria	673	0.0%	656	2.6%	654	2.9%
Croatia	3,002	0.0%	2,917	2.9%	2,966	1.2%
Cyprus	3,985	0.0%	3,614	10.3%	2,748	45.0%
Czech Republic	11,780	0.1%	11,865	-0.7%	11,674	0.9%
Denmark	297,108	1.9%	289,755	2.5%	300,824	-1.2%
Finland	115,402	0.7%	114,376	0.9%	116,254	-0.7%
France	1,906,992	12.1%	1,923,502	-0.9%	1,929,115	-1.1%
Germany	2,063,945	13.1%	2,034,234	1.5%	2,038,192	1.3%
Greece	7,921	0.1%	7,931	-0.1%	7,834	1.1%
Hungary	18,993	0.1%	19,842	-4.3%	19,768	-3.9%
Ireland	2,487,332	15.8%	2,416,381	2.9%	2,396,089	3.8%
Italy <sup>(4)</sup>	317,850	2.0%	321,290	-1.1%	320,767	-0.9%
Liechtenstein	46,726	0.3%	44,859	4.2%	46,396	0.7%
Luxembourg	4,237,082	26.8%	4,148,898	2.1%	4,159,614	1.9%
Malta	11,488	0.1%	11,044	4.0%	10,804	6.3%
Netherlands	843,500	5.3%	822,173	2.6%	843,488	0.0%
Norway	121,694	0.8%	118,891	2.4%	115,682	5.2%
Poland	63,961	0.4%	68,427	-6.5%	66,786	-4.2%
Portugal	23,065	0.1%	23,182	-0.5%	23,080	-0.1%
Romania	8,666	0.1%	9,040	-4.1%	9,164	-5.4%
Slovakia	6,595	0.0%	6,594	0.0%	6,578	0.3%
Slovenia	2,686	0.0%	2,610	2.9%	2,657	1.1%
Spain	303,877	1.9%	300,810	1.0%	295,265	2.9%
Sweden	336,600	2.1%	324,084	3.9%	335,421	0.4%
Switzerland	530,798	3.4%	549,621	-3.4%	550,799	-3.6%
Turkey	23,967	0.2%	25,053	-4.3%	25,649	-6.6%
United Kingdom	1,653,623	10.5%	1,608,486	2.8%	1,647,175	0.4%
<b>All Funds</b>	<b>15,788,475</b>	<b>100.0%</b>	<b>15,546,047</b>	<b>1.6%</b>	<b>15,623,579</b>	<b>1.1%</b>
UCITS	9,823,585	62.2%	9,675,245	1.5%	9,730,792	1.0%
AIFs	5,964,890	37.8%	5,870,802	1.6%	5,892,786	1.2%

(1) End Q2 2018 compared to end Q1 2018; (2) End Q2 2018 compared to end Q4 2017; (3) Belgian data for Q1 2018 and Q2 2018 is estimated; (4) All quarters include net assets of closed-ended funds at end 2017.

## Trends in the European Investment Fund Industry

### *Number of Funds by Country of Domiciliation*

**In Q2 2018, the total number of UCITS and Alternative Investment Funds (AIFs) increased by 0.7% to 61,236.**

At the end of the second quarter of 2018, UCITS accounted for 32,733 funds or 53.5% of the European investment fund market, while AIFs accounted for 28,503 funds, or 46.5% of the market.

<b>Table 13. Number of funds in the European Investment Fund Industry</b>						
<b>Members</b>	<b>End Q2 2018</b>		<b>End Q1 2018</b>		<b>End Q4 2017</b>	
	<b>UCITS</b>	<b>AIF</b>	<b>UCITS</b>	<b>AIF</b>	<b>UCITS</b>	<b>AIF</b>
Austria	968	1,046	981	1,042	983	1,040
Belgium <sup>(1)</sup>	714	329	714	329	702	368
Bulgaria	119	2	122	2	117	2
Croatia	93	37	97	40	94	39
Cyprus	27	261	24	240	24	223
Czech Republic	165	4	158	4	158	4
Denmark	645	389	637	384	630	383
Finland	372	103	370	104	365	105
France	3,122	7,658	3,126	7,605	3,163	7,697
Germany	2,121	4,313	2,064	4,285	1,933	4,297
Greece	202	6	176	6	173	7
Hungary	28	553	28	555	28	552
Ireland	4,342	2,679	4,292	2,590	4,265	2,566
Italy <sup>(2)</sup>	1,085	721	1,082	731	1,057	543
Liechtenstein	939	555	933	550	897	529
Luxembourg	10,181	4,581	10,130	4,597	10,090	4,638
Malta	114	572	112	570	114	574
Netherlands	100	1,662	100	1,713	101	1,715
Norway	787	0	737	0	754	0
Poland	327	753	327	768	320	567
Portugal	114	255	114	262	115	266
Romania	78	30	78	30	74	22
Slovakia	68	20	67	20	67	20
Slovenia	101	0	100	0	100	14
Spain	1,941	650	1,850	676	1,737	672
Sweden	516	95	501	101	525	100
Switzerland	905	171	924	173	929	171
Turkey	399	60	393	58	387	53
United Kingdom	2,160	998	2,118	998	2,124	986
<b>Total</b>	<b>32,733</b>	<b>28,503</b>	<b>32,355</b>	<b>28,433</b>	<b>32,026</b>	<b>28,153</b>

(1) Belgian data for Q1 2018 and Q2 2018 is estimated; (2) All quarters include data on closed-ended funds at end 2017.